



ACREW

LA CIOTAT

COMPOSITEWORKS

La Ciotat, France
15TH - 16TH February 2017

CW
compositeworks

LARGE
YACHT
REFIT

**ACREW LA CIOTAT
IN PARTNERSHIP WITH COMPOSITWORKS**

ACREW and Compositeworks collaborated for the first time last year to run an event to kick start the European season and it was a resounding success! Always learning, we are set to make the second edition even better this year with some fantastic workshops lined up.

Crew can learn about interior trends in tableware, upholstery and uniform; how to conduct the perfect interview, as well as learning how to select and taste 2017's 'on trend' Rose wines! With a

focus on getting you ready for the season ahead there are workshops for all yacht departments across the two days.

This is ACREW's first European event of 2017, and as ever we look forward to meeting lots of new crew and those we already know! The event will finish with the ACREW and Compositeworks Crew Challenge; a great opportunity to relax, meet fellow crew and compete for the prestigious Crew Challenge Trophy.

**WELCOME DRINKS AND EVENT BRIEFING
TUESDAY 14TH FEBRUARY
18.30 - 20.00**

Take the opportunity to meet the ACREW team and visiting facilitators to hear more about the packed event programme. The registration point will be set up so you can book into workshops easily and in person. This is also the opportunity to find out more about and register your yacht teams for the ultimate 'Crew Pub Quiz Challenge'.

A casual and informal start to the event, all crew are welcome!



**THE CORKERS CREW MIXER
WEDNESDAY 15TH FEBRUARY
18.30 - 20:00**

Last year's social elements were so important to the success of the event that this year we're providing even more options to kick back and enjoy a few beers or wines with fellow crew. With plenty to talk about after a day's learning

at ACREW workshops, expect great drinks served with a smile from Kim Sheffield of Corkers Fine Wine Provisions and a friendly relaxed atmosphere.

'I've met more crew from other yachts in the yard in the last two days than I have in the last 4 months!'
(Anonymous crew feedback form, ACREW Compositeworks 2016)

**BARBECUE LUNCHES
WEDNESDAY 15TH FEBRUARY AND THURSDAY 16TH FEBRUARY
12:15 - 13:30**

Hot, hearty and healthy food, barbecued fresh for crew! Veggie options available. Crew are welcome to grab some food and get back to it or enjoy a

more relaxed approach with a glass of wine and good company!



**THE CREW PUB QUIZ CHALLENGE AND LAMB ROAST
SPONSORED BY UNITED ADVISERS MARINE
THURSDAY 16TH FEBRUARY
18:00 - 22:00**

A pub quiz on another level! Teams will be tested on their ability to execute various challenges that will test communication, cooperation and leadership. With traditional pub quiz rounds in the mix too, this will be the ultimate team test. The

roast lamb which is provided by United Advisers Marine, will be served from 18:00 and teams need to be sat down, pen in hand, ready to go at 19:00!



EVENT SCHEDULE

TUESDAY 14TH FEBRUARY

18.30 - 20.00 Welcome Drinks
 Captain & Crew Briefing

DAY 1 - WEDNESDAY 15TH FEBRUARY

09.00 - 10.30 How to Communicate with Your Medical Provider During a Medical Event at Sea

09.00 - 10.30 Superyacht Fuel Quality Management & Monitoring

10.45 - 12.15 Flowers for 2017

10.45 - 12.15 Investing In Your Future

12.15 - 13.30 **Barbecue Lunch**

13.45 - 15.15 Interior Trends For 2017

13.45 - 15.15 Overboard Access Rail Systems & Lifting Equipment - Regulations and Safety

15.30 - 17.00 Superyacht Insurance Undressed: Are You Covered?

15.30 - 17.00 Tableware Tips & Trends

18.30 - 20:00 Crew Mixer from Corkers Fine Wines

Throughout the Day in the Crew Quarters

- Personal Finance Consultations
- One to One Career advice
- Mobile Tariff Consultations
- Yacht Insurance Consultations for Captains

Join the ACREW Professional Learning Community by registering at www.acrew.com.
 Once your profile has been created you can register for as many workshops as you wish!

EVENT SCHEDULE

DAY 2 - THURSDAY 16TH FEBRUARY

09.00 - 10.30 Uniform & Gifts 101

09.00 - 10.30 Dynamic Positioning Systems And Security Solutions Onboard

10.45 - 12.15 First Aid At Sea: What To Look For When An Emergency Happens.
 Immediate Action When A Life Threatening Medical Event Occurs

10.45 - 12.15 Conducting Interviews To Get The Right Crew

12.15 - 13.30 **Barbecue Lunch**

13.45 - 15.15 Ropes And Rigging

15.30 - 17.30 Introducing And Tasting This Season's Top On-Trend Rosé Wines

15.30 - 17.30 Build Your Own Cajon

18.00 - 19.00 **Roast Lamb And Crew Drinks**

19:00 - 22:00 **The ACREW And Compositeworks Pub Quiz Challenge**

Throughout the Day in the Crew Quarters

- Personal Finance Consultations
- One to One Career advice
- Mobile Tariff Consultations
- Yacht Insurance Consultations for Captains

Join the ACREW Professional Learning Community by registering at www.acrew.com.
 Once your profile has been created you can register for as many workshops as you wish!

09.00 - 10.30 WEDNESDAY 15TH FEBRUARY

HOW TO COMMUNICATE WITH YOUR MEDICAL PROVIDER DURING A MEDICAL EVENT AT SEA

MedAire knows the best way to assist patients is through communication, diagnostics and medical history. Their program was built to facilitate the flow of this information. When a medical event occurs—routine or life threatening—crew members are encouraged to immediately call, radio or e-mail MedLink. Emergency care doctors will help the person assess the medical event, advise on medical conditions and keep the situation from escalating by recommending

medications and supplies from the onboard kits. MedLink doctors manage tens of thousands of medical calls a year and are well prepared to provide remote medical assistance to crew and guests. Learn how to efficiently collect information regarding your patient, and how to effectively communicate this to the medical providers in order to ensure the most seamless care.

FACILITATOR:



Lorraine Bailey
MedAire

09.00 - 10.30 WEDNESDAY 15TH FEBRUARY

SUPERYACHT FUEL QUALITY MANAGEMENT & MONITORING

Fuelcare provide the latest information on keeping Superyacht fuel up to specification particularly over winter lay up with a focus on the 'diesel bug'. The workshop will include the chance to sample your fuel tanks prior to the talk, analyse the sample

quality, illustrate ways to maintain high fuel quality and discuss remedial strategies for fuel & engine issues - particularly in emergencies.

FACILITATOR:



Oliver Rumford-Warr
Fuelcare

10.45 - 12.15 WEDNESDAY 15TH FEBRUARY

FLOWERS FOR 2017

Get inspired with the latest trends in floristry for 2017. Stews will get hands on experience with expert advice from Maud on all things in trend for the upcoming season. Practical advice will also be shared by Maud, and from fellow crew, about the ordering process, how to store flowers and how to

preserve their life on board. Perfect for all stews looking to up their floristry skills. Also great for those new in post to get some sound advice from fellow stews and a great workshop facilitator on all things flowers.

FACILITATOR:



Maud Snitselaar
Maud Creation Florale

10.45 - 12.15 WEDNESDAY 15TH FEBRUARY

INVESTING IN YOUR FUTURE

Tim Reedman from Reedman Wealth Management will present key areas where crew can make immediate financial savings and gains. Working onboard brings a good wage with few outgoings relative to being ashore. It is an opportunity, if managed correctly, to create a great deal of financial security. Managing this period of wealth means making the most out of it and making it work for you.

The workshop is designed to make you aware of the many ways to secure long time financial security and benefits, from currency exchange to investment plans, bringing assets ashore to seafarers allowances, key information will be presented through real life case studies and scenarios from real crew.

FACILITATOR:



Tim Reedman
Reedman Wealth Management

13.45 - 15.15 WEDNESDAY 15TH FEBRUARY

INTERIOR TRENDS FOR 2017

Keeping on trend in the world of interior design, uniform and gifts is of great importance for superyacht crew. In this workshop, Brigitte from Blue Diamond Decorating has teamed up with Lindsay Purcell and Carla Poole from Taylor Made Designs UK Ltd to present a range of new products that reflect trends for 2017. With a host of garments, materials, guest gifts and samples to discuss, the workshop will be a hands-on opportunity to see and feel a selection of the latest products.

As well as design, there will be focused discussions on the performance of the materials used in terms of their suitability for yachts including sun damage, water resistance and durability, plus different fabrics used for clothing and uniform, their suitability to the job at hand and the branding and printing possibilities for garments.

FACILITATOR:



Brigitte Abidaoud
Blue Diamond Decorating



Lindsay Purcell
Taylor Made Designs

13.45 - 15.15 WEDNESDAY 15TH FEBRUARY

OVERBOARD ACCESS RAIL SYSTEM & LIFTING EQUIPMENT – REGULATIONS AND SAFETY

Regulations and safety around the load testing of lifting equipment and overboard access rail systems is an area where a great deal of judgement needs to be applied. How, when, where and by whom are all important questions to have answered on-board in order to stay within the guidelines

of flag states and classification societies. Gavin presents his best practice in this area gained from years of working with excellent Captains, Bosuns and Deckhands.

This is one presentation that should not be missed!

FACILITATOR:



Gavin Hall
Gremco

15.30 - 17.00 WEDNESDAY 15TH FEBRUARY

SUPERYACHT INSURANCE UNDRRESSED: ARE YOU COVERED?

Insuring a yacht, its contents and its crew against all possible eventualities is complicated. Captains and First Officers have to trust that all bases are covered in any eventuality but possibly will not have been involved in the decision process to choose the insurer when the insurance was set up. In many cases the Captains can be end responsible, so having the peace of mind that everything is in place and that all facets

of their insurance are not only in place, but understood, is the ideal scenario. In a romp through all you need to know about yacht insurance, Wolf and Michelle from Pantaenius Yacht Insurance will dispel myths, unpick policies and clarify exclusions. Always eager to hear from the front line, all questions are welcomed and they hope to hear anecdotes and questions throughout to bring this pivotal subject to life.

FACILITATORS:



Wolf Dietz
Pantaenius



Michelle Van der Merwe
Pantaenius

15.30 - 17.00 WEDNESDAY 15TH FEBRUARY

TABLEWARE TIPS & TRENDS

Practical advice for high end table decorating for interior. The workshop will start with tips for laying out and ironing the tablecloth and lead on to practical table setting. There will be plenty of examples to see and touch pieces representing the latest trends for 2017. Attendees will then be able to play with the elements to create their own table setting. Facilitators Brea and Brenda are experienced chief stewardesses and suggest that crew also bring a few pieces from their onboard

crockery sets to get fresh ideas and to see a host of ways to combine them with other elements. The session will finish with some top tips for looking after silverware and managing tarnishing, as well as cleaning and caring for your table linen. The facilitators will be more than happy to answer any questions relating to all things interior tableware after the session and throughout the event.

FACILITATORS:



Brea Walsh
Yacht Chandlers



Brenda Van Zoeren
Yacht Chandlers

09.00 - 10.30 THURSDAY 16TH FEBRUARY

UNIFORM & GIFTS 101

Getting the right uniform is so important, and goes beyond simply how it looks. The materials have to perform and last and the process has to be hassle free and effective. Carla and Lindsay will provide the ultimate guide to uniform, answering any questions crew may have. Armed with a host of samples, they will cover the latest developments in terms of materials and qualities, design and printing possibilities, quantities and sizing. Finally, they will also look at the

ordering process and importantly the re-ordering process, sharing their expertise from the provider's perspective, as well as hearing the experiences of crew. Additionally, Carla and Lindsay will be showing and discussing some Guest Gifts and Giveaway ideas which help make guests' experience more memorable. A must attend for stews and Captains with this on their list of responsibilities.

FACILITATORS:



Lindsay Purcell
Taylor Made Designs



Carla Poole
Taylor Made Designs



09.00 - 10.30 THURSDAY 16TH FEBRUARY

DYNAMIC POSITIONING SYSTEMS AND SECURITY SOLUTIONS ONBOARD

In a workshop truly at the cutting edge of technology, Sirehna will present their knowledge and experience from their innovations in dynamic positioning systems (DPS) and surveillance for superyachts. The applications of dynamic positioning systems have been momentous in many industries yet are in their infancy in superyachting. Alex will present how DPS can be used when anchoring responsibly offshore, as well as in their new park assist technology.

Their innovations in surveillance solutions relate not just to security but also enhancing the guest experience. Presenting the range of surveillance possibilities onboard, they will be eager to hear from crew about their experiences and opinions regarding applications onboard.

With a passion for innovation, catch any one from the Sirehna team if you want to talk superyacht tech!

FACILITATOR:



Alexandre Hamel
Sirehna



Lilian Avrilla
Sirehna

10.45 - 12.15 THURSDAY 16TH FEBRUARY

FIRST AID AT SEA: WHAT TO LOOK FOR WHEN AN EMERGENCY HAPPENS

Gain the knowledge and skills necessary to recognise and manage illness and injuries in the remote maritime environment. Learn from facilitators with at-sea and medical emergency nursing experience. Attendees will be shown how to recognise, manage and cope with illness and injury, including asthma, burns, cardiac arrest, choking and shock.

Understand how to use your medical kits and equipment and where they should be located on board. Discussion includes an overview of how to recognise and take immediate action when a life threatening medical event occurs, utilising the resources available to you through MedAire.

FACILITATOR:



Lorraine Bailey
MedAire

10.45 - 12.15 THURSDAY 16TH FEBRUARY

CONDUCTING INTERVIEWS TO GET THE RIGHT CREW

This workshop is for Captains and leaders onboard that are interested in perfecting their interview technique. Interviewing is an art and to master it one needs to understand it and to practice. For many leaders onboard they do not get the opportunity to practice outside of key employment scenarios. Managing Director of wilsonhalligan addresses the perfect interview from start to finish with some fascinating insights from his years of experience in the world of recruitment.

Topics will include how to use information from CV's and reading body language. In addition there will be group discussions regarding the range of questions to ask, and what the answers really tell you! With downloadable resources available for attendees, this workshop can save yachts untold resources, as getting the right person for the job is so fundamental to a great yacht.

FACILITATORS:



Liam Dobbin
wilsonhalligan



Jennifer Shillitoe
wilsonhalligan

13.45 - 15.15 THURSDAY 16TH FEBRUARY

ROPES & RIGGING

This workshop will provide an overview of different types of lines & rope and when to use them. Looking closely at the different materials used, they will be analysed of strength, abrasions resistance, ease of use and price. In addition, practical demonstrations of splicing will be given, pitched

to varying levels of expertise. The session will also provide an opportunity to solve any crew problems and issues as the Gremco experts help and assist and also through Q&A during and at the end of the workshop.

FACILITATOR:



Gavin Hall
Gremco

15.30 - 17.30 THURSDAY 16TH FEBRUARY

INTRODUCING AND TASTING THIS SEASON'S TOP ON-TREND ROSÉ WINES

The ability to share some insights and knowledge when serving fine wine is great for interacting with guests and owners. For those responsible for ordering wine, this knowledge is indispensable. Knowing what is on trend this year increases your chances of having the wine that everybody wants onboard. In a workshop that will also refine your tasting skills, Kim from Corkers Fine Wines will cover the basics of all things rosé, from wine making to the

grapes, their regions and countries.

The journey will incorporate how trends have changed over the years from Domaines Ott to the current success of Minuty and Esclan, as well as providing a speculative peek in to the future! Attendees will leave ahead of the curve for rosé trends in 2017.

FACILITATOR:



Kim Sheffield
Corkers Fine Wines



15.30 – 17.30 THURSDAY 16TH FEBRUARY

BUILD YOUR OWN CAJON

Join Timo from Oldenburger for a unique workshop unlike anything ACREW has ever seen before! As master craftsmen in all things interior, Oldenburger invite interested crew to use beautiful wood to create their own Cajon. Originating from Peru, the Cajon is a percussion instrument, crafted as a

box that is sat upon and played using the hands to create a drumming sound. All attendees will leave with their very own Cajon, created by their own fair hands! In a relaxing end to the event all crew are more than welcome to join.

FACILITATORS:



Oldenburger
innovations in wood

Timo Hartmüller
Oldenburger



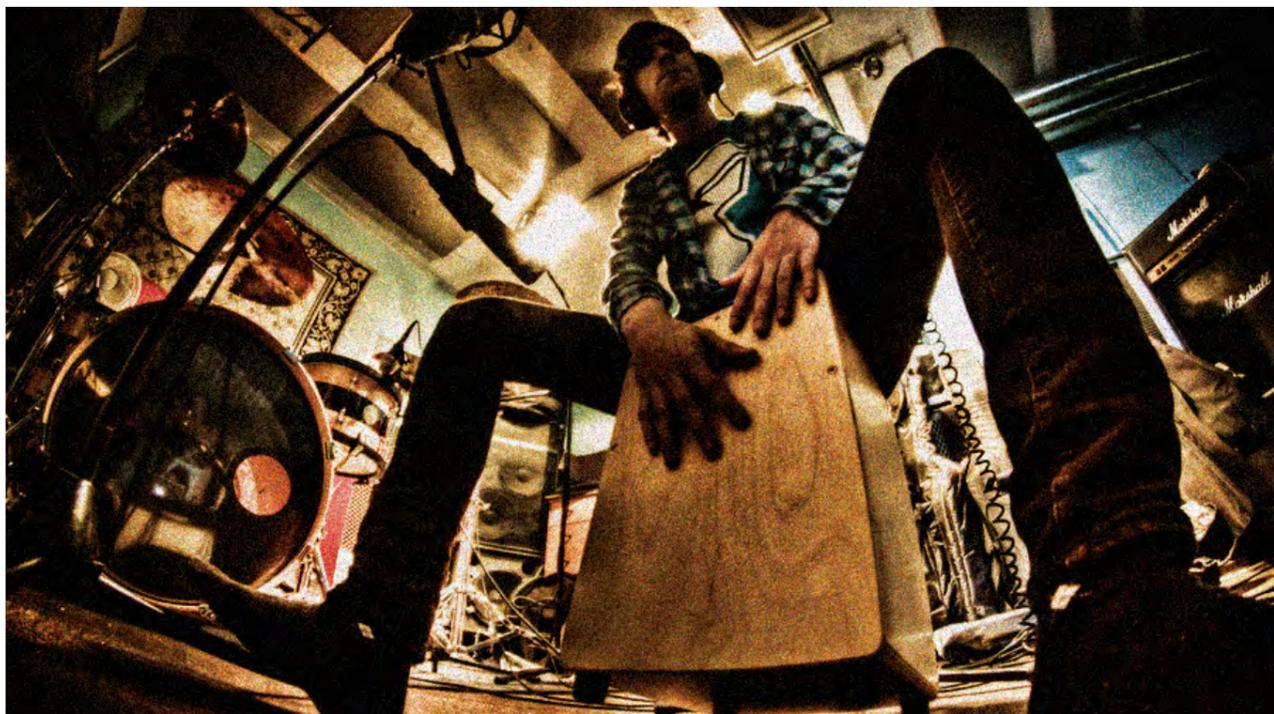
Oldenburger
innovations in wood

Stephan Wagner Krüger
Oldenburger



Oldenburger
innovations in wood

Jan Schoepe
Oldenburger



COMPLEMENTARY CONSULTATIONS THROUGHOUT THE EVENT

MOBILE TARIFF CONSULTATIONS
WEDNESDAY 15TH FEBRUARY & THURSDAY 16TH FEBRUARY
09:00 - 19:00

Roaming Expert was formed in 2012, to tackle the problem of high mobile roaming costs for businesses. Working with an existing yacht management customer, founder Mark realised the yachting industry required a solution for their specific needs. After research Roaming Expert built a range of mobile roaming solutions; data only, boat plans and crew tariffs tailored to the yachting industry.

A few key points of the Crew tariffs are:

- Unlimited calls and texts within Europe (countries list available online)
- 100 minute call allowance from the UK to Europe per month
- Inclusive data can be used within Europe, including the UK
- USA / Caribbean bundles can be added

They are confident they can make significant savings for crew compared with their current bills. Roaming Expert Mark Pattman will be available throughout the two days of the show in the crew quarters to chat one to one with Crew about making savings on their mobile bills.

FACILITATOR:



RoamingExpert

Mark Pattman
Roaming Expert

YACHT INSURANCE CONSULTATIONS FOR CAPTAINS
THURSDAY 16TH FEBRUARY: 09:00 – 19:00

Pantaenius Yacht Insurance offer a unique service to the Captains at Compositeworks. The complexities of the insurance for superyachts often means that the lengthy documents are not read or understood, which can have serious implications. Michelle and Wolf are providing complementary yacht insurance consultations where they will sit with Captains with a highlighter pen and speed through the policy showing all the key places where exclusions from

the policy could be a problem. If Captains are aware of the extent of their policy then plans can be made accordingly. This free and quick service can be arranged for a convenient time during Thursday 16th February between 9am and 7pm. Pantaenius would hope to be included when quotes are requested for policy renewal, but the service is completely free of any obligation.

FACILITATORS:



PANTAENIUS
Yacht Insurance

Wolf Dietz
Pantaenius



PANTAENIUS
Yacht Insurance

Michelle Van der Merwe
Pantaenius

COMPLEMENTARY CONSULTATIONS THROUGHOUT THE EVENT

PERSONAL FINANCE CONSULTATIONS
WEDNESDAY 15TH FEBRUARY & THURSDAY 16TH FEBRUARY
09:00 - 19:00

ACREW specialist financial partners United Advisers Marine and Reedman Wealth Management are on hand throughout the event to provide 1:1 sessions to help crew to understand their financial options and plan accordingly. Crew that leave the industry consistently remark that they

wish they had managed their finances better during their time of 'high income, low expenses' onboard. Having a plan is a great way to start on the road to financial success! It is also possible to arrange consultations onboard and run sessions for groups of Crew around financial topics of interest.

FACILITATORS:



Tim Reedman
Reedman Wealth Management



Oliver Maher
United Advisers Marine



Elliot Krauze
United Advisers Marine

ONE TO ONE CAREER CONSULTATIONS
WEDNESDAY 15TH FEBRUARY & THURSDAY 16TH FEBRUARY
09:00 - 19:00

wilsonhalligan are on hand throughout the event to provide free one to one consultations on all things relating to career development. Dealing exclusively with large yachts and superyachts, with specialist consultants for all departments, they are perfectly placed to help you further your career.

Even if right now you are not looking for a new position, talking through career options and progression routes is invaluable. You can find them in the Compositeworks crew quarters throughout the event to drop in and chat or book an appointment.

FACILITATORS:



Liam Dobbin
wilsonhalligan



Jennifer Shillitoe
wilsonhalligan



CONTACT: **Sara Grain** - sara@ayss.org
www.ayss.org

AYSS is a worldwide network of the world's very best superyacht agents and support service providers. Their extensive experience and expert local knowledge ensures you will receive high quality shore support, port facilities and concierge services for your vessel, crew and owner.



CONTACT: **Katherine Verano** - katherine_verano@christopheharbour.com
www.christopheharbour.com

Set on 2,500 acres of natural bays, bluffs, and beaches of St. Kitts, Christophe Harbour is the Eastern Caribbean's preeminent homeport. This dynamic resort features elegant residences, a beachside pavilion, and the centerpiece of the community - a state-of-the-art superyacht marina and emerging village.



CONTACT: **Rob Papworth** - rob.papworth@compositeworks.com
www.compositeworks.com

Ideally located the South of France, Compositeworks is an award winning shipyard delivering world class yacht refits and complex rebuilds. Since it's inception in 1998, CW has delivered over 800 projects, managed refits for over 25% of the world's megayacht fleet (over 80m) and forged an international reputation for exceptional service, technical knowledge and timely deliveries. Compositeworks' international team of over 100 professionals have combined yachting and refit experience of over a thousand years and are totally dedicated to fully satisfying client demands.



CONTACT: **Oliver Rumford-Warr** - sales@fuelcare.com
www.fuelcare.com

Since 1989, Fuelcare have provided solutions to prevent & treat fuel problems with a focus on microbiological contamination 'the diesel bug'. Providing the most innovative testing and treatment services for global superyachts, Fuelcare pride themselves on providing only the highest quality treatments and service.



CONTACT: **Gavin Hall** - contact@gremco-sas.com
www.gremco-sas.com

Gremco offers yacht maintenance and refit services for sailing and motor yachts. Specialized in ropes and rigging, they also supply a full range of "on board" sanitary, waste water treatment and watermaker equipment. They provide load testing and certification of overboard rails and various types of lifting equipment, as well as an extensive range of mooring products including fenders, fender covers and fender hooks.



CONTACT: **Joep Hopman** - joep.hopman@heinenhopman.com
www.heinenhopman.com

Heinen & Hopman Engineering is a world leader in air-conditioning, mechanical ventilation, central heating, refrigeration, fire protection, environmental systems and air duct cleaning. The company is renowned as an innovator in the design, engineering and installation of customised solutions and offers a worldwide, 24/7 service via a network of subsidiaries and after-sales centres.



CONTACT: **Stuart Ambrose** - sambrose@internationalfx.com
www.internationalfx.com

Founded in 2005, International Foreign Exchange (IFX) is Europe's fastest growing Foreign Exchange Brokerage and has a global reach, serving a growing spread of corporate and private clients worldwide. Crew can benefit from IFX taking care of their foreign currency exchange affairs, helping them monitor their accounts and be on-hand to answer all questions.



CONTACT: **Anna Wright** - anna.wright@medaire.com
www.medaire.com

MedAire partners with yachting clients to keep guests and crew safe whilst travelling, wherever you go. Our leading integrated safety solutions include remote medical and security assistance, medical kits, crew training and custom new build solutions to provide you with the right resources to take the best care of crew, owners, passengers, guests and assets.



CONTACT: **Michelle van der Merwe** - mmerwe@pantaenius.com
www.pantaenius.com

Pantaenius is the leading yacht insurance provider in Europe. The traditional family business has been delivering class leading boat insurance for motor yachts, sailing yachts, and superyachts to owners all over the world for nearly fifty years. They operate 12 offices on three continents and are the only yacht insurance provider that fully operates in eight different languages. A renowned in-house claims department guarantees a fast and efficient claims handling at all times.



CONTACT: **Carey Secrett** - marketing@pya.org
www.pya.org

The PYA looks after the interests of yacht crew around the world. It is approved by the MCA to verify sea service and also provides accurate and impartial advice on certification, regulation and the rights of crew. It is committed to the highest professional standards in yachting.



CONTACT: **Oscar Faragher** - oscar@qluxurymedia.com
www.qluxurymedia.com

Q Luxury Media was founded in 2000 to offer the yachting industry a single company that provides all services related to branding and marketing a yacht. Having created brochure, web and video productions for some of the finest yachts and largest yachting companies, their specialist knowledge of the sector is of great value to their clients.



CONTACT: **Glen Taylor** - glen@rdtltd.com
www.rdtltd.com

RDT's hi-tech Tempus monitor is at the forefront of telemedicine. It integrates years of R&D, innovation, real-world experience and unique communications technology that make accessing the best medical attention easy, fast and reliable.



CONTACT: **Tim Reedman** - tim.reedman@sjpp.co.uk
www.sjpp.co.uk

Reedman Wealth Management is partner practice of one of the biggest wealth management organisations in the UK, St. James's Place. Due to strong investment performance and outstanding client service, the business is growing every year. St. James's Place utilises 54 of some of the best fund managers in the world and has provided consistently good returns year on year.



CONTACT: **Mark Pattman** - mark@roamingexpert-yachts.com
www.roamingexpert-yachts.com

With over 15 years of industry experience within the telecoms market, we have used our knowledge to build mobile roaming tariffs tailored to the specific needs of the yachting industry. Our inclusive European tariffs can incorporate either voice & data or data only solutions. Bespoke worldwide and country specific solutions are available upon request. Our tariffs can incorporate either voice & data or data only solutions and can be altered on a monthly basis to reflect where your yacht is in the world.



CONTACT: **Wayne Britton** - waynebritton@securewest.com
www.securewest.com

Securewest International is a leading global security company providing complete risk management services since 1987. An innovative leader in maritime security, pioneering best practice and developing products that mitigate risk, Securewest provide clients a discreet yet complete service in the risk management of superyachts.



CONTACT: **Oscar Faragher** - ofaragher@socratesq.co.uk
www.socratesq.co.uk

SocratesQ is a full-service branding, marketing and communications agency specialising in the yachting industry. It works with its parent company, Socrates, whose focus is boutique commercial and residential real estate companies. Together they develop international marketing and communications campaigns and create beneficial partnerships between the yachting and real estate industries.



CONTACT: **Ed Taylor** - ed.taylor@taylormadedesigns.co.uk
www.taylormadedesigns.co.uk

Taylor Made Designs are specialist suppliers of all branded and unbranded uniform, workwear, gifts and merchandise with a dedicated sector looking after superyachts. We can source almost any item of apparel, guest gift or promotional giveaway and with the added benefits of being able to set up your own personalised online ordering platform, arrange deliveries to any secure location around the world, our own in-house embroidery and print service and storage facilities, Taylor Made Designs has got it covered! Along with over 20 years' experience in the industry, we understand the exacting requirements of the superyacht clientele.



CONTACT: **Oliver Maher** - oliver.maher@unitedadvisersgroup.com
www.unitedadvisersgroup.com

UAM helps its clients with their comprehensive financial planning needs; this includes both regular and single "lump sum" investment accounts. Client relationship and service is paramount, helped by working with a wide range of global partner solutions and companies.



CONTACT: **Treeske van Cappellen** - info@vancappellen.org
www.vancappellen.org

Van Cappellen Consultancy is an engineering company in the maritime industry since 1984 and has since gained its expertise in noise and vibration control on luxury yachts. We like to provide our clients with no-nonsense solutions to achieve low noise and vibration levels. Our services, such as detailed insulation drawings, computer noise level prediction, vibration analysis and full range noise and vibration measurements can be applied to motor and sail yachts.



CONTACT: **Liam Dobbin** - liam@wilsonhalligan.com
www.wilsonhalligan.com

Wilson Halligan specialises in recruiting crew members for privately owned and commercially operated yachts and superyachts. Captains, senior officers, deckhands, electrical engineers, chief stewards, chefs, beauty therapists... we've got it all covered.



CONTACT: **Berkan Ceylan** - berkan@zoomyachting.com
www.zoomyachting.com

Zoom Yachting is a destination management company for superyachts in Turkey. After fifteen years of service, Zoom has proven itself to be the company to deliver the high end experiences the Superyacht industry demand. They pride themselves on coming to an understanding of the guests' needs in order for to design and deliver a Turkish experience of unrivalled quality.

IN PARTNERSHIP WITH



ACREW PARTNERS



ACREW LA CIOTAT SPONSORS

