

ACREW



PRESENTS

# Sint Maarten Rendezvous

YACHT CLUB PORT DE PLAISANCE  
SINT MAARTEN

29<sup>TH</sup> – 30<sup>TH</sup> MARCH 2018



YACHT CLUB  
PORT DE PLAISANCE  
SINT MAARTEN

ACREW



## Welcome to the 2018 Sint Maarten Rendezvous

*This event will focus on:*

- High quality learning experiences in workshops from local and international experts
- A variety of networking activities for crew
- End of event Crew Party

After this difficult period of Hurricane Irma, we are echoing the message of the official Sint Maarten Carnival: Celebration of the island's resilient people. Our event will celebrate the energy, creativity, passion and strength of the people of Sint Maarten as is seen in the annual Carnival.

**"EXPERIENCE LIFE"**



St. Maarten  
Shipyard N.V.



MMC  
Marine Management & Consulting



## EVENT SCHEDULE

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### DAY 1 – THURSDAY 29<sup>TH</sup> MARCH

- 08.00 - 09.00** Breakfast  
Partners: YCPDP, Malongo & Fat Turtle
- 09.00 - 10.30** CPR – What matters in a life threatening situation onboard  
Partner: MedAire
- 10.45 - 12.15** Big boats, big data: What connectivity can do for superyachts  
Partner: KVH
- 10.45 - 12.15** Mastering The Long Haul  
Partner: ISS GMT
- 12.00 - 13.30** **Lunch courtesy of Yacht Club Port de Plaisance**  
Partners: YCPDP & Fat Turtle
- 13.30 - 15.00** Working with tropical flowers onboard  
Partner: Au Temps des Fleurs
- 13.30 - 15.00** Security on Superyachts  
Partner: Admarel
- 15.15 - 16.45** Creating Rum Cocktails  
Partner: Soualiga Sint Maarten Rum
- 15.15 - 16.45** Financial Well-Being  
Partner: United Advisers Marine
- 17.00 - 19.00** Crew Drinks  
Partner: Fat Turtle



## EVENT SCHEDULE

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### DAY 2 – FRIDAY 30<sup>TH</sup> MARCH

- 08.00 - 09.00** Breakfast  
Partners: YCPDP, Malongo & Fat Turtle
- 09.00 - 10.30** Defibrillation – Restart the Heart  
Partner: MedAire
- 09.00 - 10.30** Onboard Massages  
Partners: CCPDP & Impulse Spa Clinic
- 10.45 - 12.15** Financial Speed-dating - what is your number?  
Partner: United Advisers Marine
- 10.45 - 12.15** Bridge Systems Onboard -  
Traditional vs Integrated and Future Developments  
Partner: Admare
- 12.00 - 14.00** **Lunch courtesy of Yacht Club Port de Plaisance**  
Partners: YCPDP & Fat Turtle
- 14.30 - 16.30** Crew Challenge  
Partners: Napa & Budget Marine
- 16.30 - 18.30** Crew Drinks & Entertainment  
Partner: Soggy Dollar
- 18.30 - late** Carnival Crew Party  
Partner: Soggy Dollar





## 08.00 - 09.00 THURSDAY 29<sup>TH</sup> & FRIDAY 30<sup>TH</sup> MARCH

### BREAKFAST

Sponsors: YCPDP, Malongo & Fat Turtle

Come and get a crew breakfast for champions! Yacht Club Port de Plaisance are arranging a classic Caribbean breakfast that will help you kick-start your day.

Malongo, a leading coffee specialist in fair trade and bio-coffees, is also joining the event, a real bonus for all the caffeine enthusiasts out there. Robert and his Malongo team are also on hand to explain the ins-and-outs of coffee roasting, blends and what to look out for when serving the perfect cup of coffee. More drinks are being sponsored by Fat Turtle for all guests during breakfast.



## 12.00 - 13.30 THURSDAY 29<sup>TH</sup> & FRIDAY 30<sup>TH</sup> MARCH

### LUNCH

Sponsors: YCPDP, Fat Turtle & Soualiga Sint Maarten Rum

A buffet style Caribbean lunch is being arranged for all. Expect a delicious meal featuring exotic flavours and spices like coconut curry fish, cajun rice, stir fry beef, sweet chili wings, Asian bbq wings and much more. There's also an array of salads and a sweet dessert to compliment your festive meal. We will of course cater for vegetarians as well and will try to take into consideration any food allergies. Just let us know. The one and only Fat Turtle are also arranging all the drinks during lunch time with a special prize on offer from Soualiga Sint Maarten Rum.



## THURSDAY 29<sup>TH</sup> & FRIDAY 30<sup>TH</sup> MARCH

### CREW DRINKS

Sponsors: Soggy Dollar & Fat Turtle

After a day full of workshops, learning and networking, you would probably like to take a moment, bask in the sun, and enjoy a drink or two with fellow crew. Well, we have that covered too! Join us for crew drinks at the blissful surroundings of marina of Yacht Club Port de Plaisance.

Our good friends from Fat Turtle will be behind the bar on the first day of the event. The official bar of the Isle De Sol Yacht Club are serving drinks from 5pm until 7pm.

On day two, non other than Soggy Dollar will come down to arrange all the drinks and getting you ready for the big Carnival Crew Party. We also have some surprises lined up so don't miss out. Starting from 4:30pm until 6:30pm.





14.30 - 16.30 FRIDAY 30<sup>TH</sup> MARCH

### CREW CHALLENGE

Sponsors: Napa & Budget Marine



Get ready for a team challenge that enables you to compete against other crew. Overcome a series of problem solving tasks by applying group building, communication and trust amongst yourselves. Expect to be blindfolded, walk an obstacle course where everybody has a key role to play and eventually showcasing your water carrying skills that only involves a straw and a bucket of water. Please sign up your teams of 4-6 members by sending us an email to [corinna@acrew.com](mailto:corinna@acrew.com) or [warren@acrew.com](mailto:warren@acrew.com).



18.30 - LATE FRIDAY 30<sup>TH</sup> MARCH

### CARNIVAL CREW PARTY

Sponsor: Soggy Dollar



Who's not ready for a carnival themed party!?'Experience Life' is the motto of the event and that's what we intend on doing with this party.

Join us with your most colourful outfit and get ready to dance under the stars of St Maarten. We also have Soggy Dollar joining the party, so you know you're in for some fun! Their team will be arranging the bar and local DJ to get your carnival spirits lifted.

Like last year, Mélange offers the Sint Maarten Rendezvous guests a delicious set of appetizers during the Carnival Crew Party. Our resident DJ Dani L. Mebius is also flying in to get the carnival rhythm pumping.





09.00 - 10.30 THURSDAY 29<sup>TH</sup> MARCH

### CPR - WHAT MATTERS IN A LIFE THREATENING SITUATION ONBOARD

Facilitators: Sara Butler  
Partner: MedAire



Build your confidence in assessing and treating an unconscious casualty, understand the different actions you need to take for a patient who is breathing and not breathing. Understand what is important when providing effective CPR onboard, and practice working as a team to improve the odds of survival, with live data feedback on your CPR technique.



10.45 - 12.15 THURSDAY 29<sup>TH</sup> MARCH

### BIG BOATS, BIG DATA: WHAT CONNECTIVITY CAN DO FOR SUPERYACHTS

Facilitators: Darryl Matfin  
Partner: KVH



Expectations for Communications and Connectivity are changing with new developments such as Internet of Things, increasing demand for more data onboard and IPTV & streaming.

This informative workshop for Captains, First Officers and ETO's will not only cover new trends, challenges and developments to make sure guests feel at home whilst being onboard but also how to deflect threats and which countermeasures apply.

So leverage your connectivity and improve your guest experience.

10.45 - 12.15 THURSDAY 29<sup>TH</sup> MARCH

### MASTERING THE LONG HAUL

Facilitators: Shawn O'Brien  
Partner: ISS GMT



How do you prepare for long distance flights or care for your guests upon arrival? In yachting you are expected to fly across various time zones and being able to step off a plane fresh and ready to enjoy your charter trip or, if it is you, ready for work. But how do you cope with all these challenges? Shawn from ISS GMT is organising this invaluable workshop sharing every trick there is to assist in effective preparations, as well as how to maximise health and well being during the flight and once landed. Make jet lags a thing of the past and learn how to plan the perfect flight –if not for you, but also for your guests.

13.30 - 15.00 THURSDAY 29<sup>TH</sup> MARCH

### WORKING WITH TROPICAL FLOWERS ONBOARD

Facilitators: Au Temps des Fleurs



Working with flowers is complicated, with so much more involved than simply arranging them. With the constant changes of location and climate it is important to get some local knowledge to maximise the life and quality of floral arrangements. Using some commonly ordered tropical flowers and some less usual but stunning examples, attendees will learn inside tips on purchasing, preserving and arranging these Caribbean gems.

A host of flowers will be provided for attendees to create their own tropical arrangements. As the workshop unfolds information around local providers, purchasing flowers and understanding the varieties that are available at different times of the year will be provided.



13.30 - 15.00 THURSDAY 29<sup>TH</sup> MARCH

## SECURITY ON SUPERYACHTS

Facilitators: Alan Oshirak and Stefan Nieuwenhuys

Partner: Admarel



An invaluable workshop on how to counter yacht security threats and sharing results of a breaking and entering with the intent to commit theft or a crime of violence onboard a superyacht. We will discuss and showcase how vulnerable superyachts are to breaking and entering. Advice will be shared on what procedures are activated and how it relates to Crew onboard.

This workshop gives you insights in security threats and how to prevent this, along with use cases and training protocols.

15.15 - 16.45 THURSDAY 29<sup>TH</sup> MARCH

## CREATING RUM COCKTAILS

Facilitators: Soualiga Sint Maarten Rum



Soualiga Sint Maarten Rum produces ten flavours of rums in its distillery in Simpson Bay. Imagine what kind of cocktails you can create with rums of flavours from Mango, Guava, Pineapple, Coconut Ginger, Aged Rum, Passion Fruit etc.

The experts from Soualiga Sint Maarten Rum will engage with you in a workshop on how to make exciting cocktails to surprise your guests onboard with locally produced rums. Get inspired by new flavoured rums, create cocktails, excel in your service onboard.



15.15 - 16.45 THURSDAY 29<sup>TH</sup> MARCH

## FINANCIAL WELL-BEING

Facilitators: Oliver Maher & Elliot Krauze

Partner: United Advisers Marine



"If you make a good income each year and spend it all, you are not getting wealthier. You are just living high."

~ Thomas J. Stanley and William D. Danko, *The Millionaire Next Door*

Focusing on financial well-being lets you assert your own path to financial security. In this workshop the focus is on you, your financial needs, and the unique actions you can take during your yachting career.

Secure your future lifestyle.

Everyone has a different attitude towards saving (and spending). This workshop helps you understand what is possible based on your priorities and preferences. Find out how your personality type impacts your attitude towards risk, saving and expenses. Understand your financial well-being with our quick health check that audits your financial position and planning. There is also the opportunity to ask your questions to the experts.





## **SINT MAARTEN RENDEZVOUS IN PARTNERSHIP WITH YACHT CLUB PORT DE PLAISANCE**

Sint Maarten Rendezvous is a two day festival of learning and professional development. Specialist workshops abound for every role onboard including medical refreshers, cocktail making, connectivity, bridge systems, massage and building financial plans.

ACREW and Yacht Club Port de Plaisance have partnered to bring superyacht crew an event that not only facilitates learning but also celebrates the knowledge, amenities, expertise and diverse culture St. Maarten offers. Attendees will be treated to a traditional Caribbean breakfast on both days, as well as lunches, crew drinks, crew challenge and crew party. Sint Maarten Rendezvous will provide plenty of opportunity for crew to learn, share, socialise and network.

The Yacht Club Port de Plaisance is a popular superyacht spot among captains as it is next to a superb array of high quality technical services. for yacht maintenance, repair, and refit. These have cemented St. Maarten as one of the premier service centres for superyachts. The direct air links to Europe and North America and excellent facilities at Princess Juliana International Airport make it a great destination to pick up charter guests and manage logistics.

With so many crew on the island and with shared values, Yacht Club Port de Plaisance is a natural partner for ACREW and a perfect location for an event. We are really looking forward to making it a special event that grows in this important superyacht hub.

Yacht Club Port De Plaisance is part of the Marine Management and Consulting (MMC) Group. Aside from the Yacht Club, MMC also manage St Maarten Shipyard and the Country Club at Port De Plaisance.





09.00 - 10.30 FRIDAY 30<sup>TH</sup> MARCH

### DEFIBRILLATION - RESTART THE HEART

Facilitators: Sara Butler

Partner: MedAire



Discover more about heart attacks and how they can be identified to prevent a cardiac arrest. Find out why defibrillation is a crucial life saving treatment onboard, understand when & how to use your onboard device, and why time is a key factor in getting treatment to a casualty in cardiac arrest.



10.45 - 12.15 FRIDAY 30<sup>TH</sup> MARCH

### FINANCIAL SPEED-DATING WHAT IS YOUR NUMBER?

Facilitators: Oliver Maher & Elliot Krauze

Partner: United Advisers Marine



You have the opportunity to 'speed date' one of the Marine team. This is a short, fun and fast session – perfect for busy crew. Two members of the very lovely UAM team are going to be on hand to answer all your questions such as; Do I need a Standard Bank Account? What investment opportunities are available to me? Am I saving enough for retirement? Is my money working hard enough for me? Each session lasts 10 minutes and if you want to see your date again to continue the conversation, you just let them know at the end. If you have more questions or the chemistry wasn't right, you can always speak to another UAM team member.

09.00 - 10.30 FRIDAY 30<sup>TH</sup> MARCH

### ONBOARD MESSAGES

Facilitators: CCPDP & Impulse Spa Clinic



The experts from Impulse will help you develop your body massage skills. Body massage is one of the skills we all wish we had, well this is your chance to learn or improve.

This workshop will cover the basics of massage and the effect of different massage strokes and will include how to conduct shoulders, back and legs massage using professional techniques for the ultimate in relaxation treatments.

As this will be a hands-on session please wear loose and/or comfortable clothes which can be (re)moved to allow massage of the lower back. Mostly anything is fine, but one piece articles such as rompers or dresses may be unsuitable.

10.45 - 12.15 FRIDAY 30<sup>TH</sup> MARCH

### BRIDGE SYSTEMS ONBOARD - TRADITIONAL VS INTEGRATED AND FUTURE DEVELOPMENTS

Facilitators: Stefan Nieuwenhuys & Malou Bense

Partner: Admarel



For a number of years, the industry is seeing an increase in the installations of Integrated Bridge Systems aboard superyachts. This workshop will cover the ongoing developments with a comparison to the traditional bridge systems and the challenges that lie ahead regarding rules and regulations and the performance standards for Integrated Navigation Systems.

The specialists of Admarel will also dive into 3rd party integrations and other developments regarding navigation systems. The last part of this workshop will focus on your experiences and the future of bridge systems.

08.00 - 19.00 THURSDAY 29<sup>TH</sup> & FRIDAY 30<sup>TH</sup> MARCH

## WATER TAXI PICK UP

Yacht Club Port de Plaisance & ACREW have arranged event transportation for you to attend our event. Tenders will be picking you up from Palapa Marina, Simpson Bay Yacht Club and Isle del Sol Marina to attend the Sint Maarten Rendezvous at Yacht Club Port de Plaisance. From 8am until 7pm on both days you can take a water taxi to the event or back to your boat.

**ACREW**  
SINT MAARTEN RENDEZVOUS

**WATER TAXI PICK UP**

Yacht Club Port de Plaisance

**RADIO VHF 67**

**ACREW**  
UNITED

## THE INTELLIGENT CHOICE FOR THE SUPERYACHT PROFESSIONAL

Helping you to thrive in superyachting, ACREW United is designed for superyachts and superyacht professionals.

Designed to deliver cost savings across multiple areas of superyacht and crew spending whilst providing learning and networking opportunities for crew.

With a choice of three membership plans to suit your needs, joining couldn't make more sense.

**CLASSIC**  
MEMBERSHIP

**PROFESSIONAL**  
MEMBERSHIP

**SUPERYACHT**  
MEMBERSHIP

### FREE

The Classic Membership from ACREW United, helps you integrate into the industry quickly and provides additional informal training and education on topics you need to know.

- ✓ EVENTS
- ✓ FINANCIAL PLANNING
- ✓ MENTORING
- ✓ RECORD OF LEARNING

### €159/yr

Professional Membership of ACREW United is for career crew, looking to enhance their professional prospects and make real, quantifiable savings.

- ✓ EVENTS
- ✓ FINANCIAL PLANNING
- ✓ MENTORING
- ✓ RECORD OF LEARNING
- ✓ SURVEYS
- ✓ ONLINE LEARNING
- ✓ ACREW ACADEMY
- ✓ SPECIAL CREW OFFERS

### Priced by Yacht LOA

Superyacht Membership for ACREW United, reduces the costs of running a superyacht, whilst improving the standard of work onboard.

- ✓ MARINA LOYALTY
- ✓ SHIPYARD LOYALTY
- ✓ SPECIAL YACHT OFFERS
- ✓ EVENTS
- ✓ FINANCIAL PLANNING
- ✓ MENTORING
- ✓ RECORD OF LEARNING
- ✓ SURVEYS
- ✓ ONLINE LEARNING
- ✓ ACREW ACADEMY
- ✓ SPECIAL CREW OFFERS



## CREW CONSULTATIONS FROM OUR PARTNERS

ACREW is also providing some sound one to one advice throughout the event from a range of experts on important personal and superyacht topics. You can book your consultation(s) either on [acrew.com](http://acrew.com) or on site with our traveling partners.

## PERSONAL FINANCE CONSULTATIONS

By United Advisers Marine



- Ask any questions you have regarding your personal finances to an industry expert
- Get in control of your finances for your career in yachting and beyond
- Leave with a complementary documented financial plan in place

## LEARN MORE ABOUT ARTIST BOOKINGS FOR ONBOARD ENTERTAINMENT

By Majestic | Superyacht Artist Booking



- Discuss possible artists and itineraries and the real costs and processes involved
- Gain clarity and confidence with the artist booking process
- Empower yourself to make realistic budgetary decisions when planning events onboard to impress your guests

## TRAVEL CONSULTATIONS

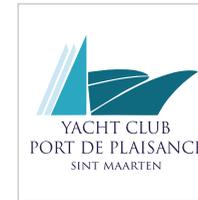
By ISS GMT



- Find out about maritime specialised services offered including one-way, refundable, changeable airfare
- See how a global ground transportation from door to ship can meet yacht needs
- Have all your travel questions answered by a full service travel agent, highly experienced in airline scheduling and visa requirements

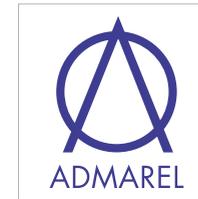


## BUSINESS DIRECTORY



**CONTACT:** Sharrita Mills - [smills@mmcnv.com](mailto:smills@mmcnv.com)  
[www.pdpmarina.com](http://www.pdpmarina.com)

Yacht Club Port de Plaisance's popularity among captains is attributed to its reputation for superior customer service, and its full range of modern marina facilities. It also enjoys proximity to quality technical services for yacht maintenance, repair, and refit that have established Sint Maarten as one of the Caribbean region's premiere service centers.



**CONTACT:** Malou Bense - [m.bense@admarel.nl](mailto:m.bense@admarel.nl)  
[www.admarel.nl](http://www.admarel.nl)

Your center of excellence for advanced marine electronics. The mission of Admarel is to design, supply and maintain the electronics systems that keep superyachts safe, secure and connected to the wider world. These include systems delivering security, lighting control, IT, navigation, communications and audio-visual entertainment of all types. New builds or refits, their skilled and experienced engineers deliver advanced, fit for purpose systems that are effective, proven and flexible.



**CONTACT:** Christiana Cairns - [admin@ayss.org](mailto:admin@ayss.org)  
[www.ayss.org](http://www.ayss.org)

AYSS is the only worldwide network of the world's very best superyacht agents and support service providers approved by Superyacht Captains. Their extensive experience and expert local knowledge ensures you will receive high quality shore support, port facilities and concierge services for your vessel, crew and owner.



**CONTACT:** Aeneas Hollins - [aeneas\\_hollins@christopheharbour.com](mailto:aeneas_hollins@christopheharbour.com)  
[www.christopheharbour.com](http://www.christopheharbour.com)

Set across 2,500 acres of natural bays, bluffs and beaches on St Kitts, Christophe Harbour is the Eastern Caribbean's ultimate homeport. This dynamic community features sophisticated residences, a beachside pavilion and a state-of-the-art superyacht marina at its heart. With 24 alongside berths for superyachts up to 65m Christophe Harbour is a refreshing alternative.



**CONTACT:** Berkan Ceylan - [berkan@zoomyachting.com](mailto:berkan@zoomyachting.com)  
[www.zoomyachting.com](http://www.zoomyachting.com)

ZoomYachting is a destination management company for superyachts in Turkey. After fifteen years of service, Zoom has proven itself to be the company to deliver the high end experiences the Superyacht industry demands. They pride themselves on coming to an understanding of the guests' needs in order to design and deliver a Turkish experience of unrivalled quality.



**CONTACT:** Carlos Morales - [cmorales@astillerosdemallorca.com](mailto:cmorales@astillerosdemallorca.com)  
[www.astillerosdemallorca.com](http://www.astillerosdemallorca.com)

Astilleros de Mallorca is a refit and repair shipyard for luxury sailing and motor yachts. It was first established in 1942 and pioneered the construction of a great variety of vessels. In the early 90's, the island started to become the focal point for those Superyachts that run both Caribbean and Mediterranean seasons and Astilleros de Mallorca adapted to the requirements of the up and coming market. Today it is considered as Mallorca's Premier Shipyard and this recognition has been backed up by important awards such as the Boat International's "Best Superyacht Refit".



**CONTACT:** Simon Relph - [simon@theislander.net](mailto:simon@theislander.net)  
[www.theislander.net](http://www.theislander.net)

As the only English language yachting magazine published monthly in the Mediterranean region, The Islander has a growing readership and a wide distribution network. Based in Palma it is well placed to source great content for its readership of crew and industry professionals in the Western Mediterranean including Antibes, Barcelona and Ibiza. With contributions from leading experts in diverse fields from marine ecology to crew welfare, every edition has something for everyone involved with the Superyacht industry.



**CONTACT:** Shawn O'Brien - [shawn.obrien@flyissgmt.com](mailto:shawn.obrien@flyissgmt.com)  
[www.flyissgmt.com](http://www.flyissgmt.com)

ISS GMT is a travel agency dedicated to the maritime industry and is open 24/7/365. With marine contracts designed to provide competitive one way flexible airfares and with full access to a wide variety of published airfares, ISS GMT will present you the best routes at the best price.



**CONTACT:** Marcus Reynolds - [marcus.reynolds@jotun.com](mailto:marcus.reynolds@jotun.com)  
[www.jotun.com](http://www.jotun.com)

Jotun has a specialist yachting product range: antifouling, primers, fillers, topcoats and varnishes, especially designed for the superyacht industry. Products that have been proven in every sea and ocean, fully supported by an unrivalled standard of technical service and global supply network



**CONTACT:** Sara Butler - [sara.butler@medaire.com](mailto:sara.butler@medaire.com)  
[www.medaire.com](http://www.medaire.com)

When unexpected health and safety incidents occur, you need to be best prepared to care for your crew and passengers whatever may happen. MedAire's fully integrated safety solution combines our 24/7 expert medical and security assistance, medical kits & lifesaving equipment and crew medical training to put the right medical and travel safety resources in your hands.



**CONTACT:** Avnish Dhall - [avinish@monjin.com](mailto:avinish@monjin.com)  
[www.monjin.com](http://www.monjin.com)

Monjin simplifies the way talented candidates and pioneering employers meet and engage through online video interviews. Monjin Video interviewing platform combines digital media and latest technology wherein talented crew members and discerning employers engage through online video interviews...Anytime, Anywhere. If you're looking to re-engineer and digitize your recruitment process with a focus on widening your recruitment funnel, improving quality of crew, speeding-up your overall recruitment process then Monjin's Video interviewing is the next best logical step.



**CONTACT:** Paul Schroder - [pschroder@nautilusint.org](mailto:pschroder@nautilusint.org)  
[www.nautilusint.org](http://www.nautilusint.org)

Nautilus International is a trade union and professional organisation representing more than 22,000 maritime professionals in the UK, Netherlands and Switzerland. As a modern, progressive union and professional body, they also seek to influence national, European and global policy, to inform the public about the industry and to ensure that the highest possible safety standards



**CONTACT:** Carey Secrett - [marketing@pya.org](mailto:marketing@pya.org)  
[www.pya.org](http://www.pya.org)

The PYA looks after the interests of yacht crew around the world. It is approved by the MCA to verify sea service and also provides accurate and impartial advice on certification, regulation and the rights of crew. It is committed to the highest professional standards in yachting.



**CONTACT:** Roland Archdall - [rarchdall@rdt ltd.com](mailto:rarchdall@rdt ltd.com)  
[www.rdt ltd.com](http://www.rdt ltd.com)

RDT's hi-tech Tempus monitor is at the forefront of telemedicine. It integrates years of R&D, innovation, real-world experience and unique communications technology that make accessing the best medical attention easy, fast and reliable. This empowers both medical and non-medical users to discreetly manage even the most stressful situations and ensure confident remote diagnosis.



**CONTACT:** Agata Widuto - [agata@roamingexpert.yachts](mailto:agata@roamingexpert.yachts)  
[www.roamingexpert.com](http://www.roamingexpert.com)

With over 15 years of industry experience within the telecoms market, we have used our knowledge to build mobile roaming tariffs tailored to the specific needs of the yachting industry. Our inclusive European tariffs can incorporate either voice & data or data only solutions and can be altered on a monthly basis to reflect where your yacht is in the world.



**CONTACT:** Coralyn Tracey - [cora@myba.net](mailto:cora@myba.net)  
[www.myba-association.com](http://www.myba-association.com)

MYBA The Worldwide Yachting Association is an internationally renowned professional organisation, founded in 1984, whose Members are involved at all levels within the Superyacht industry. Members of MYBA are widely represented in all fields of brokerage, charter, technical management and construction of large yachts.



**CONTACT:** Neill Gregson - [neill.gregson@sjpp.co.uk](mailto:neill.gregson@sjpp.co.uk)  
[www.sjp.co.uk](http://www.sjp.co.uk)

St James's Place Wealth Management is one of the largest multi award winning wealth management organizations in the UK. Due to strong investment performance and outstanding client service, the business has continued to grow every year. St James's Place offer a comprehensive range of financial solutions and a distinctive approach to investment management by using some of the best fund managers around the world and have achieved excellent returns year on year for their clients.



**CONTACT:** Sophie Leach - [sophie@thecrewacademy.com](mailto:sophie@thecrewacademy.com)  
[www.thecrewacademy.com](http://www.thecrewacademy.com)

The Crew Academy is the leading interior training provider in Europe for on board training, residential service training, class based M&L, Purser and Specialist Training for the super yacht industry. Consisting of a team of 14 professional trainers, assistants and administration staff; we are the only fully residential school specialising in live in courses. This includes our new 5\*\*\*\*pure service course which includes some exciting valet and housekeeping, mixology, barista, cigar, caviar and wine content. Our M&L course, Purser course and Barista course. All of our courses are GUEST certified.



**CONTACT:** Elliot Krauze - [elliot.krauze@unitedadvisersgroup.com](mailto:elliot.krauze@unitedadvisersgroup.com)  
[www.unitedadvisergroup.com](http://www.unitedadvisergroup.com)

UAM cross borders to offer dynamic wealth management services to clients around the world. They provide a wide range of tailored wealth management services to individuals and businesses. Whether you're a captain, an engineer, or crew, UAM help you understand the financial benefits and planning strategies available to you while you 'live the dream'.



**CONTACT:** Stuart Ambrose - [stuart.ambrose@ebury.com](mailto:stuart.ambrose@ebury.com)  
[www.ebury.com](http://www.ebury.com)

Ebury is a FinTech company headquartered in London with offices across Europe. We help SMEs' international grow by providing expertise and financial solutions, through our international payments in 140+ currencies, risk management strategies, business lending and cash management solutions. We use technology to enable businesses to grow across borders and trade where and in which currencies they need, all securely and efficiently. These services can be accessed online or through connectivity with Ebury's API.



**CONTACT:** Fergus Poole - [fergus.poole@gac.com](mailto:fergus.poole@gac.com)  
[www.gac.com](http://www.gac.com)

Through a single 24/7 contact drawing on the strength, resources and expertise of GAC's global network in all key yachting locations, we deliver a uniquely customisable package of shipping, logistics and concierge services from bunker fuels trading to training, and spare parts to spa treatments. Trust GAC to help ensure smooth sailing for you and your VIP passengers and when you set off again, rest easy in the knowledge that you'll receive one invoice covering everything, minimising admin and freeing you to concentrate on your job.



**CONTACT:** Darryl Matfin - [dmatfin@kvh.com](mailto:dmatfin@kvh.com)  
[www.kvh.com](http://www.kvh.com)

KVH is the preferred brand of global communications and entertainment solutions for the world's most sophisticated superyachts. We are the only VSAT provider in the industry that manufactures and supports our own hardware, network, airtime, and licensed content, thereby enabling a seamless, one-stop solution for onboard connectivity, news, entertainment, and more. Our white glove concierge service is available 24/7/365 supported by our vast certified support network of field service engineers around the globe. Be certain to enjoy perfect connectivity for a perfect experience.



**CONTACT:** Lu Kenhard - [lu@liquidyachtwear.com](mailto:lu@liquidyachtwear.com)  
[www.liquidyachtwear.com](http://www.liquidyachtwear.com)

Liquid Yacht Wear specializes in updated, fashion-forward and functional yacht crew uniform. Having catered to the yachting industry for over 20 years, Liquid has created its own brand of uniform to meet the needs of today's crew. Our mission is to help create unique and practical uniforms that are distinctive to each yacht's character; incorporating both Liquid's own uniform and other major brands.



**CONTACT:** Kelston Brooks  
[www.sxmdistillery.com](http://www.sxmdistillery.com)

Souliga Sint Maarten Rum is part of St. Maarten Distillery N.V. A local manufacturer of spirits located on the Dutch half of St. Maarten/Saint Martin. They specialize in the production and distribution of a range of alcoholic beverages and spirits, made right here on the island.



**CONTACT:** Kurt Luckert - [kurt@palapamarina.com](mailto:kurt@palapamarina.com)  
[www.soggydollarsxm.com](http://www.soggydollarsxm.com)

Nestled in Palapa Marina, Soggy Dollar Bar (CLUB SdB) started as a crew bar and has evolved into an party spot known the world over.



**CONTACT:** [www.facebook.com/FatTurtleStMaarten](https://www.facebook.com/FatTurtleStMaarten)

THE official bar of the Isle De Sol Yacht Club. If you're looking for a great time in an unexpected venue you're in the right place. We've scheduled daily events and big parties all season long.



**CONTACT:** Bryan Lindo - [Bryan@napa.sx](mailto:Bryan@napa.sx)  
[www.napa.sx](http://www.napa.sx)

Napa Auto is your one stop shop for all your Marine, Industrial, Automotive, Truck parts & Accessory needs. Located at Orange Grove Rd, Cole Bay.



**CONTACT:** Robert Cheron - [robertcheron@gmail.com](mailto:robertcheron@gmail.com)  
[www.malongo.com](http://www.malongo.com)

Malongo is a family based business in the heart land of Nice, and the first speaker of fair trade coffee and organic farming. Here in the Caribbean, Malongo distribution continues the same ethics of quality and the commitment of our employees is the key to our success.



**CONTACT:** Margot & Viviane - [margotsxm@wanadoo.fr](mailto:margotsxm@wanadoo.fr)  
[www.facebook.com/au.temps.des.fleurs.margot](https://www.facebook.com/au.temps.des.fleurs.margot)

The Flower Shop A true artist in flower design, Margot of Au Temps des Fleurs will come first to the boat, to review the interior colour scheme and suggest the best floral combination to suit.



**CONTACT:** Nicholas Boyd - [nboyd@countryclubpdp.com](mailto:nboyd@countryclubpdp.com)  
[www.countryclubpdp.com](http://www.countryclubpdp.com)

The Country Club Restaurant & pool bar lounge offers fine cuisine from the sun with a mediterranean twist and international flavours. Located at Port de Plaisance alongside the beautiful Country Club complex that offers a fitness center, tennis courts, pool, spa and hair salon.



**CONTACT:** Wendy - [impulsespaclinic@gmail.com](mailto:impulsespaclinic@gmail.com)  
[www.facebook.com/ImpulseSpaClinic](http://www.facebook.com/ImpulseSpaClinic)

Impulse Spa Clinic offers a relaxing high end environment with advance technology and latest techniques in body and skin care.



**CONTACT:** Nikhil Gurnani - [nikhil@melangesxm.com](mailto:nikhil@melangesxm.com)  
[www.melangesxm.com](http://www.melangesxm.com)

A must visit restaurant in St Maarten, Mélange is truly a unique dining experience with a live BBQ Grill in the middle of your table. The Only Live Table-top BBQ Restaurant in St Maarten! A concept similar to a Brazilian-style Steakhouse & Korean BBQ style dining. Continuous service of 3 Course Meal consisting of Appetizers, Salads and Meat & Seafood Skewers.

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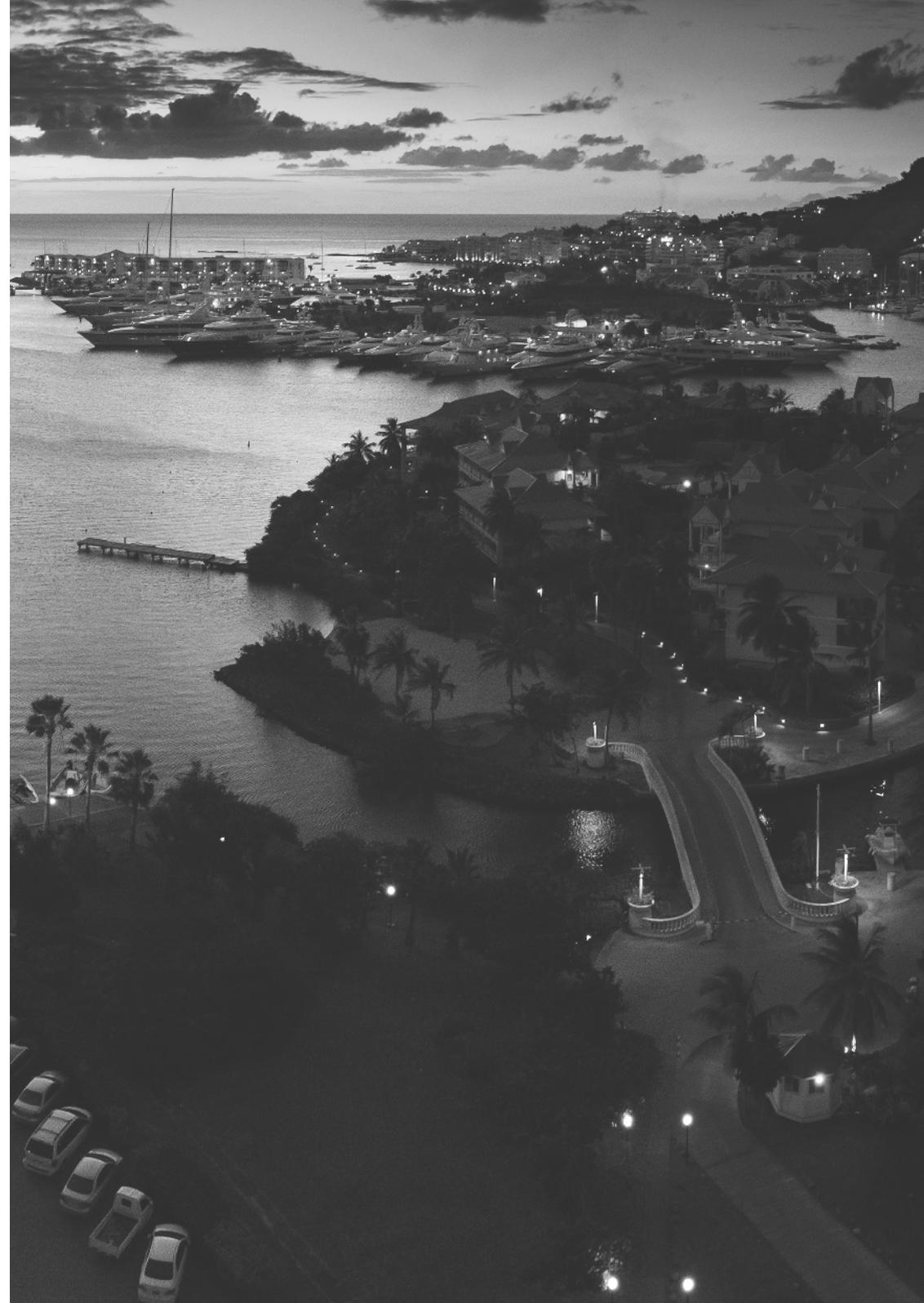
**CONTACT:** [stmaarten@budgetmarine.com](mailto:stmaarten@budgetmarine.com)  
[www.budgetmarine.com](http://www.budgetmarine.com)

Budget Marine has established a reputation for product variety and quality at competitive pricing, which is the basis for the slogan, "we stock what sailors want".



**CONTACT:** Krisztina Philips - [info@stcroixmarinecenter.com](mailto:info@stcroixmarinecenter.com)  
[www.stcroixmarinecenter.com](http://www.stcroixmarinecenter.com)

St. Croix Marine Center is a professional Marina in St. Croix, U.S. Virgin Islands. It is a Caribbean boatyard that specializes in sales, restoration, refits and repairs.



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