ACREW & CREW MATCH THE OFFICIAL CREW LOUNGE

ACREW

FILM

AT PALMA SUPERYACHT SHOW

Palma de Mallorca, Spain 27th - 30th April

2019



ACREW GCrew Match

WELCOME TO THE OFFICIAL CREW LOUNGE OF PALMA SUPERYACHT SHOW 2019

We are very happy to introduce Crew Match as a title sponsor of our Official Crew Lounge at the Palma Superyacht Show. Crew Match is an ACREW initiative in collaboration with Monjin to provide ACREW members with another great benefit to their free ACREW Membership: Events, Financial Planning and Crew Match.

Every day we receive up to 10 emails from Crew sending us their CV and asking us if we can help them to find a position onboard. Therefore we launched Crew Match. We act as the link between crew members and potential employers including superyachts, recruitment companies and even shore based companies and are therefore not a recruitment company.

At ACREW we understand the uniqueness of every position in the industry and that there are many factors which make crew members happy and successful. These include your job role, your responsibilities within the role, the crew members you are surrounded by, as well as many other things.

Crew Match is a quick, easy and modern way for crew to keep up to date with vacancies and thus helps us to achieve our ultimate goal - allowing yacht crew to excel in their careers.

Crew Match - Matching you with the perfect position in the yachting industry

PALMA SUPERYACHT SHOW

EVENT SCHEDULE

DAY 1 - SATURDAY 27TH APRIL

ACREW

EVENT SCHEDULE

DAY 3 - MONDAY 29TH APRIL

09.00 - 10.00 10.30 - 12.00 11.00 - 12.00	Morning Fitness Partner: Active Atlas Crucial Paintwork Caretaking Partner: PMA Academy Financial Well-Being Partner: United Advisers Marine	09.00 - 10.00 10.30 - 12.00 11.00 - 12.30	Morning Fitness Partner: Active Atlas Exploring Speciality Coffee & Coffee Tasting Partner: Mistral Coffee Wound Care & Suturing Workshop Partners: MedAire & RDT
12.30 - 13.30	CREW LUNCH Partner: Active Atlas	12.30 - 13.30	CREW LUNCH Partners: Global Maritime Listings & Active Atlas
13.30 - 15.00 14.00 - 15.30 15.30 - 17.00 15.45 - 17.15	Onboard Creative Floristry Partner: Joanna Walton Flowers Property Investment for Yacht Crew Partner: Anchor Property Caring and Maintenance for Top Coats Partner: Jotun 50 Shades of Pink - Rosé Wines Partner: No.12 Fine Wines & Provisions	13.30 - 15.00 14.00 - 15.30 15.45 - 17.15	Simplify the Management of Your Onboard Systems Partner: C.N Sat Old Wines, New Wines, Good Wines or Bin the Wines? Partner: No.12 Fine Wines & Provisions Sail through your OOW Deck Qualifications with the PYA Partner: PYA
17.30 - 19.30	CREW DRINKS Partners: wilsonhalligan & ISWAN		
DAY 2 - SUNDAY 28 th APRIL		DAY 4 – TUESDAY 30 TH APRIL	

10.30 - 12.00	Women in Yachting: Mentoring Partner: IMM	10.30 - 12.00	A Green Lifestyle for Yacht Crew Partner: Fesh Green Lifestyle
12.30 - 13.30	CREW LUNCH Partners: Speedcast & Active Atlas	11.00 - 12.30	The Timeline for Survival – Your First Response in a Medical Emergency & Vital Sign Monitoring via Tempus Partners: MedAire & RDT
13.30 - 15.00	Managing Onboard Cyber Connectivity Risk & How Yachting is Evolving in Digital Society Partner: Inmarsat	12.30 - 13.30	CREW LUNCH Partner: Active Atlas
14.00 - 15.30	Onboard Crew Health Fitness & Postural Screening Partner: Active Atlas	13.30 - 15.00	An Introduction to Yachting Partner: PYA
15.30 - 17.00	Practical Fendering Partner: AERÉ Marine Group	14.00 - 15.30	Onboard Crew Well-being Motivation and Nutrition Partner: Active Atlas
15.45 - 17.15	How to Help Change The World Without Changing Your Course? Partners: YachtAid Global & RoamingExpert	15.30 - 17.00	Reducing Single-Use Plastics in Yachting Partner: Clear Ocean Pact, Water without Waste & Viveco
17.30 - 19.30	CREW DRINKS	15.45 - 17.15	Specialist Gin & Experimenting With Botanicals Partners: No.12 Fine Wines & Provisions with Mallorca Distillery

😨 Crew Match

Partner: Porto Montenegro

12.30 - 13.30 SATURDAY 27TH APRIL - TUESDAY 30TH APRIL

CREW LUNCHES

12.30 - 13.30 SATURDAY & MONDAY



STARTER: Green smoothie shot

CHOOSE BETWEEN 2 OPTIONS:

- Poached chicken, green lentil chimichuri box
- Roast Pumpkin Bulgar wheat, peptide and spinach salad

THE MONDAY LUNCH IS KINDLY SPONSORED BY GLOBAL MARITIME LISTINGS FOR YOU.

The GML App will be a more conventional, easy-to-use platform for brokers to market their portfolios and listings. The goal here is to inevitably assist the broker to increase the sales of their listings and offer convenient viewings whether it be superyachts, marinas, islands and villas to clients.



12.30 - 13.30 SUNDAY & TUESDAY

STARTER: Very berry smoothie shot

CHOOSE BETWEEN 2 OPTIONS:

- Asian slaw, sesame peanut & poached chicken box
- Ancient grain, egg, and green salsa verde salad

THE SUNDAY LUNCH IS KINDLY SPONSORED BY SPEEDCAST FOR YOU.



SATURDAY 27TH APRIL & SUNDAY 28TH APRIL

CREW DRINKS 17.30 - 19.30 SATURDAY by wilsonhalligan & ISWAN



Let's celebrate the start of the Palma Superyacht Show at the Official Crew Lounge with drinks offered by wilsonhalligan in partnership with ISWAN. Enjoy a complimentary bar of wines, beers and soft drinks and take this opportunity to meet the team of wilsonhalligan in a social environment. Listen to the sweet sounds of the incredible AngelRiveroMusic, who will be playing live saxophone throughout the drinks.



CREW DRINKS 17.30 - 19.30 SUNDAY by Porto Montenegro

PORTO MONTENEGRO A life less ordinary

Porto Montenegro has joined ACREW to host the Sunday Crew Drinks in the Official Crew Lounge. The beautiful marina has been home to sailors for hundreds of years already in the UNESCO protected Boka Bay surrounded by mountain forests. Porto Montenegro is treating crew with free wines, beers and soft drinks. Enjoy fresh, upbeat live music from DJ Logue former Ministry of Sound London Resident DJ, who will be collaborating with live house music saxophone genius AngelRiveroMusic, this is not to be missed. During the Crew Drinks the Porto Montenegro raffle winner will be announced, the winner will score an amazing weekend hideaway in Montenegro for 2 persons.





ACREW

CREW ACTIVITIES

CREW ACTIVITIES

NO.12 FINE WINES -TASTING BAR

Visit No.12 Fine Wines' bar where you can sample premium wines and spirits during lunch and in the afternoon. The No.12 Tasting Bar will offer you special cocktails such as The Ibiza 43 or Gin tastings by Mallorca Distillery.

BO BOM HANDING OUT

GELATO SAMPLES

Under the Motto 'Happiness is edible' Bo

Bom Gelato will be handing out delicious

artisan gelato during our lunches and the

last two afternoons. Enjoy the one-of-

a-kind creamy textured ice cream and

choose every day from different flavours.

WHEEL OF FORTUNE

Every day during lunch, GMT will have you spin the Wheel of Fortune to win some amazing prizes donated by ACREW Partners. We will have sunglasses, bottles of wine, Chai tea and much more. Join us for lunch and spin the wheel.

WATER DISPENSER AT BAR

Removing the dependency of single-use plastics from yachting, this year Water Without Waste will be installing a water dispenser at the bar free for all crew to # healthy drinkluse.

FRANKLIN & SONS LTD Pondon 1886

PORTO MONTENEGRO RAFFLE

Everybody loves a good old raffle! Put your name in the hat for a chance to win a Porto Montenegro experience, the lucky winner will land a luxury 2 nights stay at the Regent Hotel for 2 people in Boka Bay and a tour of the marina with local guides. The winner will be announced on Sunday 27th at the Official Crew Lounge Crew Drinks from 5.30pm -7.30pm, you've got to be in it to win it...so be sure to enter in time!

CREW BAR & CUPS

ACREW's bars are always popular with crew and over the years we have fought against single-use plastics at many events... but now we have a solution -ECO Cups! Crew pay 1 Euro deposit on the reusable cup, which they'll get back when returning the cup. Our Crew Bar has the best prices in the show, serving cold beer, wines and soft drinks to crew for 1€.

POPUP PAMPER

A little sanctuary to escape to, as we bring a mini PopUp Pamper experience to the Official Crew Lounge. All crew are welcome to enjoy complimentary mini manicures, chair massage and Dermalogica face mapping.

MORNING FITNESS ACTIVE ATLAS

Wake up right and kick-start your day with a mobility activation exercise session, led by Abi and Dom from Active Atlas. Join with your crew in a complementary fitness session that you can practice daily, back onboard throughout your season.



Palma's master coffee brewers Mistral will be setting up a mini Mistral coffee hub at the Official Crew Lounge Bar. Their incredible coffee will be available to buy at the ACREW bar from 10:30 - 17:00 throughout the show.

FRESH GREEN LIFESTYLE

Come and meet Jelena and Susanne from Fresh Green Lifestyle. They will be in the lounge throughout the 4 days, showcasing the latest trends and product developments in fresh skin care products as well as food and sports supplements.

10.30 - 12.00 SATURDAY 27TH APRIL

13.30 - 15.00 SATURDAY 27TH APRIL

ACREW

Crucial Paintwork Caretaking

Facilitators: Toni Robles & Christopher Rothe Partner: PMA Academy



United

Advisers

How much do you know about the technical aspects of surface maintenance?

Learn and share experiences with other captains and deck crew in this practical workshop. Gain essential take-away skills to utilize onboard and share with your fellow crew members.

Receive basic knowledge about maintaining and cleaning different surface materials. Get detailed backgroundinformationontechniques, sources of error and detection of damage first hand by experienced specialists. And learn how to be the best caretaker possible when it comes to surfaces of a yacht.

Introducing PMA (Paint Maintenance Academy), the new training provider that focuses specifically on everything you need to know about surface maintenance, from cleaning to repairing crucial paintwork.

11.00 - 12.30 SATURDAY 27TH APRIL

Financial Well-Being

Facilitators: Olivia Williams & Tom Vjestica Partner: United Adviser Marine

"If you make a good income each year and spend it all, you are not getting wealthier. You are just living high." ~ Thomas J. Stanley and William D. Danko, The Millionaire Next Door.

A career in yachting provides many financial opportunities. However, the nature of working offshore also presents additional complexities that must be navigated. Taking a quick financial health-check could be the most important decision you make all year. This workshop helps crew to understand the three key pillars of financial planning in the yachting industry, to ensure that you are fully set up to maximise your years at sea. Discover how much you actually need to accumulate to secure your future lifestyle, find out how on-track you currently are and write your own cheque for financial freedom.

Onboard Creative Floristry

Facilitator: Joanna Walton Partner: Joanna Walton Flowers



Join expert yachting Florist Joanna Walton for a practical floristry workshop. In this fun and engaging session, you will be guided step by step, on how to choose your stems, prepare them and then create a beautiful yet practical design for your yacht and owners. This session focused on using tropical flowers, for modern high quality floral designs.

Trained by Jane Packer, one of the world's most influential florists, Joanna has three decades of experience, including being the sole supplier of flowers to the Orient Express Pullman Train.

Joanna will give a clear understanding of what is required for flowers onboard, purchasing of flowers, how to store and what tools to have onboard to get the most longevity and creativity from your arrangement. The talk will also include advice on how to care for and re-pot your Phaleanopsis Orchids.

14.00 - 15.30 SATURDAY 27TH APRIL

Property Investment for Yacht Crew

Facilitator: Jack Wathen Partner: Anchor Property ANCHOR. PROPERTY

What are your goals in yachting? For many crew, making their money work harder is one of them. Hosted by a former yachtie who is now a full-time property investor, this workshop will cover the in's and out of investing your money in UK property, starting with the very basics. Anchor Property provides bespoke property services to crew of almost all nationalities, allowing them to invest in the UK. Jack Wathen will be available for the duration of the event to discuss property tax, mortgages and the many benefits of property investment.



15.30 - 17.00 SATURDAY 27TH APRIL

10.30 - 12.00 SUNDAY 28TH APRIL

Caring and Maintenance for Top Coats

Facilitators: Gary Ward & José Ariza Partner: JOTUN

AJOTUN

Nº TWELVE

Understanding the paints used and the coating types is incredibly important for effective exterior cleaning and maintenance. The technology involved is fast moving and complex and legislation continues to effect the products used. Attendees will learn about paint technologies and what they mean for crew in their day to day work of maintenance and cleaning. The workshop will cover polishing and waxing as well as how to take care of specific painted surfaces without making potentially expensive mistakes.

Women in Yachting: Mentoring

Facilitator: Abi McGrath Partner: IMM



One of the best ways to build sustainable female leadership in yachting is through mentorship. But how do we build an effective and manageable mentoring programme in yachting? Who are the mentors that can help businesswomen and female crew fulfil their potential? What does this mentoring platform look like and how will it be managed successfully? ACREW and ISS are hosting a round table during Palma Superyacht Show to discuss how a mentoring programme could be introduced to help established and emerging females in yachting become extraordinary leaders.

13.30 - 15.00 SUNDAY 28TH APRIL

15.45 - 17.15 SATURDAY 27TH APRIL

50 Shades of Pink - Rosé Wines



Partner: No 12 Fine Wines & Provisions

From the fairest lavender hues to the deeper ruby tones, rosé wines are not just an appealing look. We all love their beautifully fragrant, vibrant aromas on the nose and delicate yet refreshing palate of summer-fruit characters, but the potential in these wines is certainly more than just an afternoon drink on the deck.

During this workshop we will find more about the complexities of rosé wines. How do they make them? What does their colour tell you? What dishes can they be paired with?

* Beginner to Intermediate level

Managing Onboard Cyber Connectivity Risk & How Yachting is Evolving in Digital Society Facilitator: Peter Broadhurst



Partner: Inmarsat

This is an opportunity to discuss with technology industry experts on how to optimise your onboard data, cyber risk in yachting for Information Technology, Operational Technology and the Internet of Things, and some of the best practices that can reduce the threat. This vital educational session will explore how communications are evolving in the digital society and how to capture the best solution for the yachting sector. Looking at the causes, effects and cures relating to common data issues will also be explored, with demonstrations of effective data management principles.

Here's where you can gain insights into advances and future trends in technology, providing you with the expert knowledge required to fulfil the technology needs and expectations of owners and guests alike.





14.00 - 15.30 SUNDAY 28TH APRIL

Onboard Crew Health Fitness & Postural Screening



AERÉ MARINE

GROUP

Facilitators: Dominic Thackeray & Abigail Nolson Partner: Active Atlas

Onboard superyachts, crew health and wellbeing faces many challenges such as long sometimes unsociable hours, working in confined spaces and often small cabin arrangements. In this practical workshop with complimentary postural screen, learn specific exercises tailored to be put into action onboard to combat bodily aches, pains and ways to keep active and rehabilitate while at sea.

Working a busy season onboard can put strain on your whole body mentally and physically. Join fitness, wellbeing, nutrition and rehabilitation gurus Dominic and Abi for your complimentary postural screen. Many crew suffer daily with back pain and if not now, will over time working onboard, postural screens are key to identifying early signs of spinal problems and pain diagnosis.

15.30 - 17.00 SUNDAY 28TH APRIL

Practical Fendering

Facilitators: Mike Yorston & Amel Frad Partner: AERÉ Marine Group

This workshop will provide you will all the tips you'll need on giving your yacht the best cushion possible. One of the most important functions of marine fenders is to protect while also complimenting the yachts external body from damages. Absence of fenders, or incorrect use of them, can cause serious damage to the hull plates. It can subsequently inflict damage to the berth or jetty platform when it comes in contact with the yacht. Mike from AERÉ Marine Group will teach you all the essentials on the practical fendering.

Get to grips on various fender types, their application and effective solutions for maintenance. The second part of this workshop will include a crew challenge. The challenge is a surprise but it's all about being quick and efficient. The lucky winner gets to go home with a SUP!

15.45 - 17.15 SUNDAY 28TH APRIL

ACREW

How to Help Change The World Without **Changing Your Course?** Facilitator: Mark Pattman



Partners: RoamingExpert & YachtAid Global

In 2019, it's estimated that 132 million people will need humanitarian aid and protection, but what can crew and Captains do to support a world in need?

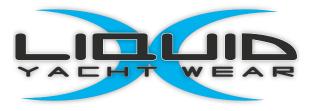
In an industry saturated with wealth and logistical opportunity, what steps can you take to use your position and assets without inconveniencing guests and changing course?

We are often too absorbed into our busy lives to realise that we might be passing or stopping at a location that is in serious need. In this impactful workshop, learn how your vessel, YachtAid Global and RoamingExpert can work together to reach places in extreme need.

Leaders in mobile roaming solutions tailored for the yachting industry, for the past two years the RoamingExpert team has committed to making a \$25 donation for any of its Caribbean data plans signed up to at the annual Antigua Charter Yacht Show.

Hear about remarkable success stories on how YachtAid Global and RoamingExpert work with superyachts, to bring aid onboard and fit into schedules without affecting guests. RoamingExpert is the proud sponsor of the Humanitarian Crew Award at the Crew Awards taking place on 12th October 2019 in Nice.

OUR UNIFORM SPONSOR







THE CREW AWARDS 2019

The Crew Awards have been developed to reward crew that have proven themselves to be the very best at their job. The Awards will be both a personal achievement and an industry-wide recognition of professional excellence.

The Crew Awards ceremony celebrates the 20 Crew Award winners and will take place on 12th October 2019 in Nice. This prestigious Superyacht crew event promises to be a night to remember with 500 Captains and Crew from around the globe attending. The evening will begin with a champagne reception followed by a seated three-course dinner, while the Award winners are announced onstage receiving their Crew Awards trophy. After the ceremony the tables will be moved aside and the dancefloor is opened for the big Liquid Yacht Wear After Party.

CREW AWARD CATEGORIES

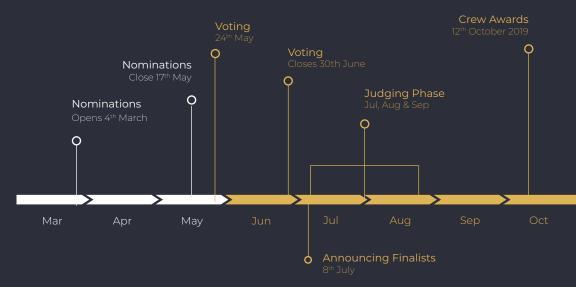
Captain (Master Unlimited) Crew Award Captain (Master 3000GT) Crew Award Captain (Master 500GT) Crew Award First Officer Crew Award Deck Crew Award Purser Crew Award Chief-Stew Crew Award Stew Crew Award Chief Engineer & ETO Crew Award Engineer & ETO Crew Award Chef Crew Award Best Charter Yacht Crew Award Best Private Yacht Crew Award Humanitarian Yacht Crew Award Entrepreneur Crew Award Environmental Crew Award Newcomer Crew Award Duty of Care Crew Award Creativity Crew Award Teamplayer Crew Award

NOMINATE

THE NOMINATION & VOTING PROCESS

During the nomination phase starting on 4th March and ending on 17th May, ACREW will receive online nominations from crew and professionals within the superyacht industry for 20 Award categories. The voting process will follow on 24th May and based on those results, we will narrow down the candidates to the final 3 nominees per Award category.

The three finalists per category are presented to the Crew Awards judges, comprising of Captains and senior crew. To properly evaluate the finalists, video interviews and CV's are exchanged.



NOW

10.30 - 12.00 MONDAY 29TH APRIL

Exploring Speciality Coffee & Coffee Tasting



Facilitator: Greg Schuler Partner: Mistral Coffee

Embark on a speciality coffee tasting journey with Mistral coffee. In today's market, speciality coffee has become an intricate science and a global phenomenon that is seeing rapid growth across all sectors, in particular onboard superyachts. With most super yachts now changing from capsule machines to automatic bean to cup machines, super yachts are now able to brew and enjoy speciality coffee. This exciting change opens a huge window to massively improve the coffee you serve onboard. How confident are you to serve your guests with speciality coffee that hits that taste sweet spot?

When it comes to coffee quality, speciality coffee is the 'cream of the crop' and is likened to fine wines due to its distinctive characteristics and delicious flavour that can only be achieved under certain growing conditions. This practical session will fill you with knowledge to share with your guests on the whole speciality coffee process, from farmer to cup using single origin coffee. This discussion will also touch on specialist tea onboard, in particular exploring Matcha Tea and with an interactive specialist demonstration.

11.00 - 12.30 MONDAY 29TH APRIL

Wound Care & Suturing Workshop

Facilitators: Sara Butler & Roland Archdall Partner: MedAire & RDT, a Philips Company



During a busy med season, the chef slices his hand open leaving a heavily bleeding wound, or a loose rope slashes a deckhand's leg during a regatta, what are you next actions? In this introductory session, come and recall how to treat minor and more major wounds, and refresh your suturing skills on life-like tissue, using a pig hock. We will also demonstrate taking vital signs with a Tempus IC2 unit, to obtain critical support from a medical professional, via video and bluetooth headset.

Simplify The Management of Your Onboard Systems

Facilitators: Mauro Cominale & Giada Garola Partner: C.N Sat

How well do your onboard wifi, home entertainment, navigation and electronic systems work onboard? Learn with onboard network system specialists, how to streamline your systems and learn new insights into onboard electrical technology. This educational workshop will guide you and your crew through in depth explanations on communication, home automation IT/TLC, navigation electronics and technical assistance.

14.00 - 15.30 MONDAY 29TH APRIL

Old wines, New Wines, Good Wines or Bin the Wines?



Facilitator: Andrew Azzopardi Partner: No.12 Fine Wines & Provisions

We've all come across wines we are unsure are good enough to serve. In this Masterclass Andrew explains how to tell when wines are too young, ready to drink, mature, or simply too old.

How can you tell when a wine is past if expiry date and should be thrown away? How do you approach a new stock of wines/wine list on a new boat? How can I make sure I'm not throwing away perfectly good wine?

Some of the questions, we will discuss during this interactive workshop.

*Intermediate level to advanced level







ACREW

13.30 - 15.00 MONDAY 29TH APRIL



Crew Match uses personalised criteria to help you become active in seeking the next step up the ladder. We act as the link between crew members and potential employers including superyachts, recruitment companies or even shore based companies.

Crew Match is a quick, easy and modern way for crew to keep up to date with vacancies and thus helps us to achieve our ultimate goal allowing yacht crew to excel in their careers.

It will be completely up to you if you are active, and you may deactivate your profile at any moment. It is a private platform therefore your profile will never be shared and you will only be notified of upcoming positions that match your criteria.

Apply for a position by using our complimentary Video resume tool for a quick, easy and personal application.

5 steps to find your perfect position onboard

- 1 Login or register on www.acrew.com
- 2 Opt-in for Crew Match
- 3 Update your profile by adding a new role
- 4 Receive vacancy notifications
- 5 Choose to apply with your video resume

Crew Match - Matching you with the perfect position in the yachting industry

15.45 - 17.15 MONDAY 29TH APRIL

Sail through your OOW Deck Qualifications with the PYA

Facilitator: Petra Powers Partner: PYA

The Professional Yacht Association (PYA) provide an insider guide on how to prepare for and apply for a range of qualifications needed to progress your career on deck. The workshop will cover:

- The application process for MCA NoE leading to a CoC
- Required certificates for application to OOW or Masters, certificate updates, expiry dates and limitations
- Sea Service how to record sea service, good practices, verification, testimonials
- Training Record Book (for Yacht Ratings and OOW): guide on how to complete your TRB, do's and don'ts, essential tasks and assessments
- Training: prerequisites, guidelines on how to get the most of your courses, exam expectations. Whatever stage of your deck career you are currently in, the most recent information and updates will be shared about the required qualifications for the next step on the career and qualifications ladder.

10.30 - 12.00 TUESDAY 30TH APRIL

A Green Lifestyle for Yacht Crew

Facilitators: Jelena Celar & Susanne Lochner Partner: Fresh Green Lifestyle



How can yacht crew live a greener lifestyle? This informative workshop from Fresh Green Lifestyle will provide you with their insight in how to develop, or optimise, your ecological footprint in our ecosystems, planet and people around us. From personal experience as ex-yachties, both Jelena and Susanne know how tough it can be for crew to maintain a healthy-green lifestyle. With the market changing rapidly, they will share their guide on products with a sustainable approach -especially focusing on cosmetic products. You will learn about natural products and their benefits to a healthy lifestyle and the importance of chemical free products, like 100% natural sunscreen, and how those products affect our earth and your wellbeing.

ACREW

11.00 - 12.30 TUESDAY 30TH APRIL

The Timeline for Survival – Your First Response in a Medical Emergency & Vital Sign Monitoring via Tempus



Facilitators: Sara Butler & Roland Archdall Partner: MedAire & RDT, a Philips Company

You witness or discover a medical emergency onboard and your stress response kicks in, this is when your previous training comes in to play. In this introductory session, come and learn a simple and effective way to assess a nd treat life threatening conditions with practical knowledge and scenarios. Furthermore, learn how to take taking vital signs with a Tempus IC2 unit to obtain the critical support needed from a medical professional via video and bluetooth headset.

13.30 - 15.00 TUESDAY 30TH APRIL

An Introduction to Yachting

Facilitator: Petra Powers Partner: PYA



For those crew new to the yachting scene there is so much to learn and many new experiences to prepare for. The Professional Yacht Association (PYA) present a guide to surviving and thriving in the early stages of your career. The workshop will be presented in three sections. The first section will be an introduction to yachting covering demographics of the industry, types of yachting, career path opportunities, how to present yourself for a job and interview, how to present a good CV and references, work contracts, sea service and the role of the PYA. Section two addresses yachting life including life at sea as a professional, departments onboard and boat hierarchy. The final section covers your role as a crew member including personal presentation, personal hygiene, punctuality, respect, etiquette, behaviour and awareness of cultural differences.





14.00 - 15.30 TUESDAY 30TH APRIL

Onboard Crew Well-being Motivation and Nutrition

ACTIVE ATLAS

Facilitators: Dominic Thackeray & Abigail Nolson Partner: Active Atlas



Onboard crew often place their health and wellbeing as secondary to guests.

However, going above and beyond for your guests, together with long passages away at sea can often come at a cost to your physical and mental wellbeing.

Lengthy seasons often lead to body fatigue, weight gain and a multitude of physiological challenges. Together with nutrition and wellbeing experts, gain inspiration on ways to stay active and motivated to keep the shape you strive to have throughout your season. Learn easy ways to implement key nutrition into your daily diet, even if your meals are usually prepared by someone else.

15.45 - 17.15 TUESDAY 30TH APRIL

Specialist Gin & Experimenting With Botanicals



Facilitators: Charlotte Painter & Byron Holland Partner: No. 12 Fine Wines & Provisions, Mallorca Distillery

How well do you know your Gins? Not only is Gin & Tonic on of the most refreshing yet classic drinks that you can make, nowadays Ginis one of the most fashionable outthere. Learn with drinks industry gurus on how to answer the demand from owner and guests, for new innovative ways to serve specialist gin. Learn about Palma Ginebra, the unique and special botanicals used to create Gin in Mallorca and the process of distilling in a handcrafted copper still. Of course, there will be a tasting involved along the way as well. Gain in depth knowledge of how different botanicals affect the flavours in your gin that you can take back onboard.

ACREW

15.30 - 17.00 TUESDAY 30TH APRIL

Reducing Single-Use Plastics in Yachting



Facilitators: Beth Marsden, Marja Kok, Hannah Russell, Dean Harrison & Sabrina Nogueria Partner: Clear Ocean Pact, Water Without Waste, Viveco, SY Bliss

This workhoop is all about reducing and avoiding the use of single-use plastics from yachting. Clear Ocean Pact, is an nonprofit initiative dedicated to changing the culture and practices of the superyacht industry for the long-term benefit of our oceans. They aim to explore innovative solutions to stop microplactic waste and provide viable alternatives to single-use plastic items used in yacht operations around the globe.

By visiting this unique workshop, you will learn about viable alternatives to single-use plastic, the dangers of mircoplastic waste and some simple solutions that are easy to incorporate into any yacht's operations an could have an immediate impact!

The workshop will host several guest speakers including Dean Harrison also known as **#theyachtchef** to hear his take on viable alternatives and will also be supported by Hannah from Viveco who will elaborate on plastic alternatives and the toxins you need to avoid to create a green, clean lifestyle or yacht.

WE CARE ABOUT THE ENVIRONMENT



GET YOUR ACREW ECO CUP FOR €1 DEPOSIT AT THE CREW BAR

ACREW

CREW CONSULTATIONS FROM OUR PARTNERS

ACREW is also providing some sound one to one advice throughout the event from a range of experts on important personal and superyacht topics. You can book your consultation(s) either on acrew.com or on site with our traveling partners.

Medical Consultations

By MedAire & RDT, a Philips Company



Sit down to discuss your MedAire account or current medical needs with yachting medical
professionals. Gain invaluable training on your yacht's need for remote medical care and insights
into new medical equipment and emergency treatment methods. Learn with specialists how to
improve your yacht's medical provisions and equipment.

Book your Crew Consultation with ben.howe@medaire.com

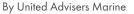
 Take the rare opportunity to get a complimentary onboard Medical Kit consultation by a maritime nurse advisor. In this one on one consultation, Medaire will look at your itinerary and operations risk assessment, oxygen kit safety, fracture and stretcher equipment, AED check and tender medical provision.

Book your crew consultation with sara.butler@medaire.com

When hit with a critical emergency onboard in a remote location, how set up and prepared are
you and your crew to deal with it? Huge advances have been made by RDT medics in emergency
vital signs monitors with the new Tempus IC2 technology. Have the chance to sit with specialist RDT
medics and gain a full in depth demonstration on the Tempus IC2 fully integrated telemedicine.
Connecting crew with trusted medical professionals to support and guide non medics through
vital medical emergencies. This new technology is critical to arming crew with the confidence to
discreetly and calmly manage even the most stressful situations.

Book your Crew Consultation with rarchdall@rdtltd.com







- Ask any questions you have regarding your personal finances to an industry expert
- Get in control of your finances for your career in yachting and beyond
- Leave with a complementary documented financial plan in place
- Ask any questions you have about Standard Bank accounts and international banking

Book your Crew Consultation with tom.vjestica@unitedadvisersgroup.com

Property Consultations

By Anchor Property



Utilise the rare chance to take time to sit with Anchor property investment experts, in a private one on one consultation. Ask any questions you have about crew mortgages, the buying process and UK investment areas. Learn more about property from a former crewmember and qualified full-time property investor.

Book your Crew Consultation with jack@anchorproperty.co.uk

Nautilus International Surgery

By Nautilus International



- Help and advice with Sea Service Verification
- Find out how Nautilus can help you throughout your career
- Discover the unrivalled benefits of Nautilus membership

Book your Crew Consultation with dmcgowan@nautilusint.org

BUSINESS DIRECTORY



CONTACT: Avnish Dhall - avnish@monjin.com www.acrew.com/my-acrew

Crew Match uses personalised criteria to help you become active in seeking the next step up the ladder. We act as the link between crew members and potential employers including superyachts, recruitment companies or even shore based companies.





ACREW



CONTACT: Mark Pattman - mark@roamingexpert.yachts

www.roamingexpert.com

With over 15 years of industry experience within the telecoms market, we have used our knowledge to build mobile roaming tariffs tailored to the specific needs of the yachting industry. Our inclusive European tariffs can incorporate either voice & data or data only solutions and can be altered on a monthly basis to reflect where your yacht is in the world



CONTACT: Danny McGowan - dmcgowan@nautilusint.org www.nautilusint.org

Nautilus International is a trade union and professional organisation representing more than 22,000 maritime professionals in the UK, Netherlands and Switzerland. As a modern, progressive union and professional body, they also seek to influence national, European and global policy, to inform the public about the industry and to ensure that the highest possible safety standards.

CONTACT: Sheena Maddrell - Sheena.maddrell@standardbank.com www.standardbank.com/international

Standard Bank Isle of Man Limited is part of the Standard Bank Group Limited, Africa's premier banking and financial services institution. Established in 1862 Standard Bank Group is Africa's largest Bank by assets and earnings and employs more than 50,000people worldwide. An international bank account is an important requirement for anyone starting out in the global yachting industry. Our aim is to make your on-board lifestyle simpler. With our "Seafarer Account" you can have access to your funds wherever you are in the world via your VISA debit card and 24/7 internet banking.



Standard Bank

CONTACT: Gary Ward - gary.ward@jotun.com www.jotun.com

Jotun has a specialist yachting product range: antifoulings, primers, fillers, topcoats and varnishes, especially designed for the superyacht industry. Products that have been proven in every sea and ocean, fully supported by an unrivalled standard of technical service and global supply network.

CONTACT: Jennifer Eltringham - Jennifer.Eltringham@inmarsat.com www.inmarsat.com



Inmarsat plc is the market leader in the provision of mobile satellite services, with the largest portfolio of global satellite communications solutions and value-added services on the market. The company owns a fleet of 13 satellites using a range of equipment, including global handheld satellite phones and broadband internet devices, as well as specialist terminals and antennas fitted to ships, aircraft and road vehicles. Inmarsat provides the most reliable and widely available communication systems for the maritime industry.

CONTACT: Jovana Zivkovic - jzivkovic@portomontenegro.com www.portomontenegro.com



Previously a historic naval base, Porto Montenegro's reincarnation as the Mediterranean's leading luxury yacht homeport and marina village has made it the fastest selling development in the region. With 450 berths, the marina is complemented by 7 luxury, private residences, the five-star Regent Hotel & Residences, and numerous sports and leisure facilities. The village attracts a vibrant year-round international crowd, with an events scene that extends to exclusive parties, cocktail evenings, leisure activities and social soirées, iconic shows and concerts in the Synchro events and performance space, along with conferences, exhibitions and cultural events.





CONTACT: Mauro Cominale - m.cominale@cnsat.com www.cnsat.com

A company founded in 2001, C.N.Sat operates in the field of electronics, telecommunication, entertainment, and information technology for the maritime market, providing solutions and technical assistance to boats of every size, from the little leisure yacht to the huge cruise ship. The main office is located in the port of Genova. From the end of 2018, it has an office in Palma de Mallorca.



CONTACT: Michael Yorston - michael@aeremarinegroup.com www.aeremarinegroup.com

AERÉ Marine Group was founded in 1998 as PRAKTEK, Inc. focusing on practical technology products. We have 3 product divisions serving the marine industry worldwide. AERÉ Docking Solutions is the manufacturer of over 40 sizes and types of AERÉ inflatable fenders for all vessels, Fenda-Sox covers (available in acrylic knit or neoprene fabric) for all manufacturers' fenders and AERÉ Inflatable Docks. AERÉ fire Solutions is the distributor for FireAde and Enforcer One products, the leading "green" fire extinguishing product used worldwide. AERÉ Marina Products represents premium marina-installed fender and mooring products in North America.



CONTACT: Nicola Morgan - nicola@wilsonhalligan.com www.wilsonhalligan.com

wilsonhalligan specialises in recruiting crew members for privately owned and commercially operated yachts and superyachts. Captains, senior officers, deckhands, electrical engineers, chief steward/ess, steward/ess, chefs, beauty therapists, divers, villa staff... we've got it all covered.

Ebury

CONTACT: Stuart Ambrose - stuart.ambrose@ebury.com www.ebury.com

Ebury is a FinTech company headquartered in London with offices across Europe. We help SMEs' international grow by providing expertise and financial solutions, through our international payments in 140+ currencies, risk management strategies, business lending and cash management solutions. We use technology to enable businesses to grow across borders and trade where and in which currencies they need, all securely and efficiently. These services can be accessed online or through connectivity with Ebury's API.



CONTACT: Sara Butler - sara.butler@medaire.com www.medaire.com

When unexpected health and safety incidents occur, you need to be best prepared to care for your crew and passengers whatever may happen. MedAire's fully integrated safety solution combines our 24/7 expert medical and security assistance, medical kits & lifesaving equipment and crew medical training to put the right medical and travel safety resources in your hands.

CONTACT: Roland Archdall - rarchdall@rdtltd.com www.rdtltd.com



RDT's hi-tech Tempus monitor is at the forefront of telemedicine. It integrates years of R&D, innovation, real-world experience and unique communications technology that make accessing the best medical attention easy, fast and reliable. This empowers both medical and non-medical users to discreetly manage even the most stressful situations and ensure confident remote diagnosis.



ACREW



CONTACT: Shawn O'Brien - shawn.obrien@flyissgmt.com www.flygmt.com

Global Marine Travel is a travel agency dedicated to the maritime industry open 24/7/365. With marine contracts designed to provide competitive one-way flexible airfares and with full access to a wide variety of published airfares, GMT will present you the best routes at the best price.

Being a full service travel agency, booking hotels, car rentals and other transfer services on request is possible on the same flight itinerary.



CONTACT: Norina Edelmann - nedelman@imm-yachting.com www.imm-yachting.com

Premier yacht refit and repair company bringing European-standard repairs to the Caribbean, with its bases in Guadeloupe and St. Maarten. Able to complete the highest-quality technical repairs for even the largest yachts. IMM started in Europe, and was responsible for some of the largest scale refit projects on yachts 100+ meters. That same expertise is now available in the Caribbean, for any size requests, emergencies or planned maintenance. With its sister company, FKG, located in St. Maarten, IMM brings significant technical solutions in all domains.



CONTACT: Andrew Azzopardi - andrew@no12wines.com www.no12wines.com

No 12 pride themselves on being one of the premiere yacht provisioning companies in the Mediterranean. Their carefully crafted selection of products caters to the unique needs of the yachting industry as well as its sophisticated tastes. Speed and reliability of service are their specialities.



CONTACT: Jelena Celar - celarjelena@gmail.com www.freshgreenlifestyle.com

Fresh Green Lifestyle presenting Ringana, a company that develops, produces and distributes freshly made organic cosmetic and nutritional supplements, made from natural plant ingredients and with High level of social responsibility.

Velislava Ilieva - vilieva@astillerosdemallorca.com CONTACT: www.astillerosdemallorca.com



Astilleros de Mallorca is a refit and repair shipyard for luxury sailing and motor yachts. It was first established in 1942 and pioneered the construction of a great variety of vessels. In the early 90's, the island started to become the focal point for those Superyachts that run both Caribbean and Mediterranean seasons and Astilleros de Mallorca adapted to the requirements of the up and coming market. Today it is considered as Mallorca's Premier Shipyard and this recognition has been backed up by important awards such as the Boat Internationals "Best Superyacht Refit"

CONTACT: Jack Wathen - jack@anchorproperty.co.uk www.anchorproperty.co.uk

PROPERTY

Anchor Property specialises in helping yachtcrew to purchase property in the UK. We are here to help you find, analyse, finance and purchase investment property, homes and commercial property all whilst you are onboard. Having experience in both the Yachting and Property industries, we completely understand the opportunities and

constraints that crew face. We help you make the most of the opportunities, and work around the constraints.



Christopher Rothe - cr@wrede-consulting.com CONTACT: www.wrede-consulting.com

We are the Paint & Maintenance Academy. We have the perfect team to make your team perfect as well: We empower crews to keep their super yacht in super condition -with the essential skills of caring, cleansing of coatings and other surfaces, identifying sources of errors, maintenance and helpful background knowledge regarding appropriate care.



CONTACT: Abigal Nolson - info@active-atlas.com www.dafitnessmallorca.com

ACTIVE ATLAS

DA Fitness is the merging of two passionate personal trainers here in Mallorca. These two trainers are Dominic Thackeray and Abigail Nolson, once AG Fitness and DT Fitness. Dominic and Abigail decided to join forces as they share the same mission in fitness and wellbeing.

∮ speedcast

CONTACT: Timo Toivanen - timo.toivanen@speedcast.com www.speedcast.com

Speedcast is the world's most trusted provider of highly reliable, fully managed,end-to-end remote communication and IT solutions. The company utilises an extensive worldwide footprint of local support, infrastructure and coverage to design, integrate, secure and optimise networks tailored to customer needs. With differentiated technology, an intense customer focus and a strong safety culture, Speedcast serves more than 2,000 customers in over 140 countries via 40+ teleports, including offshore rigs and cruise ships, 10,000+maritime vessels and 4,500+terrestrial sites. Speedcast supports critical applications in industries such as maritime, oil and gas, enterprise, media, cruise, yachting, government and NGOs.



CONTACT: Sam Hatchwell - sam@globalmaritimelistings.com www.globalmaritimelistings.com

We are in the process of developing our App which will be launched at the Palma Boat Show this year. The GML App is a new Marketing Tool bridging the gap for Brokers and Owners of the Maritime/Island/Villa/Marina Industry's. The GML App will be a more conventional, easy-to-use platform for brokers to market their portfolios and listings. The goal here is to inevitably assist the broker to increase the sales of their listings and offer convenient viewings whether it be Yachts, Marinas, Islands and Villa's to clients. Our business model aims to empower and support The Broker and its house on a commission FREE basis.



CONTACT: Lu Kenhard - lu@liquidyachtwear.com www.liquidyachtwear.com

Liquid Yacht Wear specializes in fashion - forward and functional yacht crew uniform. Having catered to the yachting industry for over 20 years, Liquid has created its own brand of uniform to meet the needs of today's crew. Our mission is to help create unique and practical uniforms that are distinctive to each yacht's character; incorporating both Liquid's own uniform and other major brands.



CONTACT: Berkan Ceylan - berkan@zoomyachting.com www.zoomyachting.com

ZoomYachting is a destination management company for superyachts in Turkey. After fifteen years of service, Zoom has proven itself to be the company to deliver the high end experiences the Superyacht industry demand. They pride themselves on coming to an understanding of the guests' needs in order for to design and deliver a Turkish experience of unrivalled quality.







ACREW



CONTACT: Oliver Maher - oliver.maher@unitedadvisersgroup.com www.unitedadvisersgroup.com/marine/

CCS Whether you're a captain, engineer, or crew, UAM will help you understand the best financial benefits and planning strategies available. We always spend time getting to know you and your financial goals. As experienced financial advisers in the yachting industry our tailored wealth management services are always suited to you and your needs.

CONTACT: Simon Relph - simon@theislander.net www.theislander.net

As the only English language yachting magazine published monthly in the Mediterranean region, The Islander has a growing readership and a wide distribution network. Based in Palma it is well placed to source great content for its readership of crew and industry professionals in the Western Mediterranean including Antibes, Barcelona and Ibiza. With contributions from leading experts in diverse fields from marine ecology to crew welfare, every edition has something for everyone involved with the Supervacht industry.



CONTACT: Christiana Cairns - admin@ayss.org www.ayss.org

AYSS is a worldwide network of the world's very best superyacht agents and support service providers. Their extensive experience and expert local knowledge ensures you will receive high quality shore support, port facilities and concierge services for your vessel, crew and owner.



CONTACT: Petra Powers - membership@pya.org www.pya.org

The PYA is a non-profit association which was founded in 1991, and exists primarily to represent the interests of professional yacht crew around the world. Now with members from over 90 countries worldwide, the PYA is THE body for professional yacht crew.

CONTACT: Aeneas Hollins - aeneas_hollins@christopheharbour.com www.christopheharbour.com



Set across 2,500 acres of natural bays, bluffs and beaches on St Kitts, Christophe Harbour is the Eastern Caribbean's ultimate homeport. This dynamic community features sophisticated residences, a beachside pavilion and a state-ofthe-art superyacht marina at its heart. Created by an experienced developer and superyacht owner with discerning superyacht owners in mind,The Marina at Christophe Harbour is positioned within the prime charter and cruising grounds of the Eastern Caribbean. With 24 alongside berths for superyachts up to 65m (and 250 berths planned) and a bustling marina village in progress, Christophe Harbour is a refreshing alternative to nearby hectic yachting hubs.

CONTACT: Sharrita Mills - smills@mmcnv.com www.portdeplaisancemarina.com

YACHT CLUB PORT DE PLAISANCE SINT MAARTEN

Combined with its reputation for superior customer service and full range of modern marina facilities, the Yacht Club Port de Plaisance's popularity among captains is attributed, in part, to its proximity to a superb array of high quality technical services for yacht maintenance, repair, and refit that have established. Sint Maarten as one of the Caribbean region's premiere service centers for professionally-crewed yachts, challenged only by major stateside yachting capitals like Ft. Lauderdale and Miami.



MISTRAL

CONTACT: Greg Schuler - mistralcoffee@gmail.com www.mistralcoffeecompany.com

Speciality coffee roasters based in the centre of Palma de Mallorca. Bringing high graded ecological coffee to Mallorca fram countries such as Kenya, Ethiopia, Brazil, Rwanda, Costa Rica, Colombia, Honduras. Taste is our mission and we are passionate about exploring the incredible varieties in favor that naturally occurs in coffee roasted the right way. Started in 2017 by Greg Schuler and Agata Mikulska; we have a Probat roaster from Germany and we roast weekly supplying businesses in Mallorca and also around Europe.



CONTACT: Joanna Walton - flowers@joannawalton.com www.joannawalton.com

For nearly three decades Joanna has supplied flowers and designs to decorate yachts, super yachts, weddings, churches, beautiful hotels, offices, boardrooms, fincas and more in some of the most amazing locations in Majorca and England, including the Orient Express Pullman Train.



CONTACT: Hannah Davies - hello@popup-pamper.com www.popup-pamper.com

A Beauty and Wellness Studio in Palma, Santa Catalina. We also deliver luxury Beauty & Wellness treatments on demand, island Wide. Whether you are at the pool, yacht or villa, We'll come and indulge you. With a carefully curated menu of delivered by a team of seasoned professionals. Pamper days, Wedding prep, last-minute glam, a relaxing treat, events and retreats We have it covered!



CONTACT: Beth Marsden - pact@clearoceanpact.org www.clearoceanpact.org

The mission for the CLEAR OCEAN PACT is simple. To reduce the dependency of single-use plastic items in the superyacht industry for good. As a nonprofit initiative dedicated to changing the culture and practices of the superyacht industry for the long-term benefit of our oceans, we aim to explore innovative solutions to stop microplastic waste and provide viable alternatives to single-use plastic items used in yacht operations around the globe.



CONTACT: Marilena Narbona - marilena.narbona@me.com www.bobomgelato.com

Gelato made fresh every morning in small batches from 100% natural and fresh ingredients sourced mostly locally and from selected growers in Italy. Gelato brought to your wedding, parties, anniversaries and celebrations by our fabulous Team in our elegant and stylish BoBom Mobile. Sharing the magic moments of your life.



CONTACT: Jan Hillen - booking@angelrivero.es www.angelrivero.es

RIVERO PROJECTS is an independent artistic company founded in 2017 by the saxophonist Ángel Rivero, with the primary objective of universalizing cultural access, and which is based on three basic pillars: professionalism, innovation and globalization.



THE ACREW TEAM







Paul Evans

Wika Busz



Abi McGrath

Onno Ebbens

Dave Micallef



Arnold Venki



Warren Parry





Corinna Blanke



Holly Bennett



Patrizia Rangelova



Janita Dijkstra





Chiem van Diepen







Sjoerd Spijkstra





IN PARTNERSHIP WITH







