



# ACREW

Learning. Networking. Fun.

ASTILLEROS DE  
**MALLORCA**



Palma de Mallorca, Spain

14<sup>th</sup> - 15<sup>th</sup> November





## WELCOME TO ACREW AT ASTILLEROS DE MALLORCA 2019

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As one season ends, another begins...Visit Mallorca's premier shipyard, Astilleros de Mallorca, on the 14th & 15th November 2019 for two days of educational workshops hosted by some of the most knowledgeable businesses in the industry. The event will host a complimentary crew lunch both days and welcomes all crew for after work drinks.

**ACREW**

ASTILLEROS DE  
**MALLORCA**  


## EVENT SCHEDULE

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### DAY 1 – THURSDAY 14<sup>TH</sup> NOVEMBER

- 09.00 - 10.30**    **Stash Your Cash**  
Partner: United Advisers Marine
- 09.00 - 10.30**    **Fitness Hacks Onboard**  
Partner: Active Atlas
- 10.45 - 12.15**    **Painting the Full Picture**  
Partner: Jotun
- 10.45 - 12.15**    **Considering Safety & Medical Care during a Refit Period including Stop a Bleed Technique & Monitoring Procedures**  
Partners: MedAire & RDT
- 12.15 - 13.00**    **Crew Lunches - Go Asian**  
Partner: Galibós
- 13.15 - 14.45**    **Biotechnological Products: Teak Maintenance, Odor Elimination & Waste Water treatments**  
Partner: Nautiel Service
- 15.00 - 16.30**    **It's Bubble Time!**  
Partner: No.12 Fine Wines & Provisions
- 15.00 - 16.30**    **Connectivity Onboard**  
Partner: Inmarsat
- All Day**        **The Power Putt Challenge**  
Partner: UAM

## EVENT SCHEDULE

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### DAY 2 – FRIDAY 15<sup>TH</sup> NOVEMBER

- 9.00- 10.30**      **Antifouling Technology**  
Partner: Jotun
- 9.00- 10.30**      **Fracture Management – Best Practice Medication Administration and Splinting to Reduce Pain**  
Partners: MedAire & RDT
- 10.45 - 12.15**      **How well does your Network, Wifi, Entertainment, Automation and Electronic Systems work onboard?**  
Partner: C.N.Sat
- 10.45 - 12.15**      **A Knowledge of Towels**  
Partner: Brins
- 12.15 - 13.00**      **Crew Lunches - Best Paella in Town**  
Partner: Galibós
- 13.15 - 14.45**      **Onboard Well-being**  
Partner: Active Atlas
- 13.30 - 15.00**      **Privacy and Cyber Security on Yachts**  
Partner: Pelion Consulting
- 15.00 - 16.30**      **Wine Etiquette**  
Partner: No. 12 Fine Wines & Provisions
- 17.00 - 19.00**      **Happy Crew Hour & Wheel of Fortune**  
Partner: GMT
- All Day**              **The Power Putt Challenge**  
Partner: UAM

09.00 - 10.30 THURSDAY 14<sup>TH</sup> NOVEMBER

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## STASH YOUR CASH

Facilitator: Oliver Maher

Partner: United Advisers Marine



Join UAM and Standard Bank to learn how to Stash Your Cash and make it work hard for you. If you want to leave yachting with no regrets and shake that feeling of “Shoulda, Woulda, Coulda” sign up for this 30 minute workshop. We review the best places to put your money, how to recognise what type of saver you are and the common mistakes yacht crew make with money. Fill your brain with financial knowledge and fill your belly with a delicious breakfast. After the presentation UAM will be available for personal consultations. If you can’t attend the workshop you can book a meeting with one of the team here.

09.00 - 10.30 THURSDAY 14<sup>TH</sup> NOVEMBER

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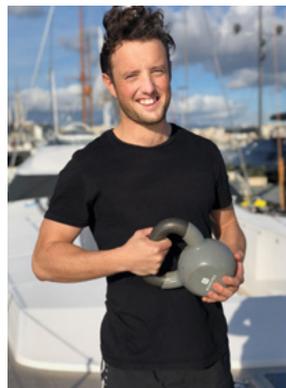
## FITNESS HACKS ONBOARD

Facilitators: Abigail Nolson & Dominic Thackeray

Partner: Active Atlas



It is already difficult enough to work out regularly without living on a boat and working 14-hour shifts, but we all know how important maintaining fitness is. Join the Active Atlas team for an interactive and educational exercise session to learn more about the different principles of training that benefit physical well-being. Also, make sure to stick around for the free exercise plan specifically made for crew onboard.



10.45 - 12.15 THURSDAY 14<sup>TH</sup> NOVEMBER

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## PANEL DISCUSSION - PAINTING THE FULL PICTURE



Facilitators: Gary Ward, Alejandro Expósito

Partner: Jotun

The panel will drill down into the details of how to optimise the paint works for Superyachts. Understanding how it fits into the refit process to sidestep common problems will be a key theme. The panel will pick up key themes and questions from the previous Captains' discussion to ensure total clarity and confidence in this hugely important area. Having the perspective of trusted people that see and are involved with every aspect of the process from painters, to Captains, paint manufacturers and consultants will generate rich discussion. Hopefully, such an honest sharing of perspectives, and frustrations, will enable all participants to refine their systems for the benefit of all involved. Certainly being able to learn from the incredible wealth of experience and expertise in superyacht paint is a valuable opportunity.

10.45 - 12.15 THURSDAY 14<sup>TH</sup> NOVEMBER

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## CONSIDERING SAFETY & MEDICAL CARE DURING A REFIT PERIOD INCLUDING STOP A BLEED TECHNIQUE & MONITORING PROCEDURES.



Facilitators: Sara Butler, Roland Archdall

Partners: MedAire & RDT

According to MedAire's 30 years of medical case data, 80% of calls to MedLink associated with trauma management happen in or nearby a port. Transit times of medical services on land have been variable dependent on the location, therefore the regular consistent first response training of all crew is vital. Come and join us for this informative and interactive session to review first response to common injuries that occur in the yard environment. The workshop includes a practical session on monitoring with a Tempus IC2 telemedicine device.

13.15 - 14.45 THURSDAY 14<sup>TH</sup> NOVEMBER

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## BIOTECHNOLOGICAL PRODUCTS: TEAK MAINTENANCE, ODOR ELIMINATION & WASTE WATER TREATMENTS



Facilitators: Brian Ventura, Ricard Garcia Navas

Partner: Nautiel Service

This interactive workshop will outline great power of biotechnological maintenance products while caring about the environment.

TEAK – The properties of teak wood, why stains appear and how to maintain and clean it. With plenty of real teak for crew to get their hands on, Nautiel Cleaning Services will share their expert tips and tricks with all manner of stains, wear and tear and maintenance issues. Biological teak cleaner is the new frontier in cleaning technology as it is non-toxic, easy to use and environmentally friendly. Crew will have the opportunity to try this out live in the workshop.

ODORS and WASTE WATER TREATMENTS – Once more, biotechnological products make the difference, solving some of the biggest matters on board, in a completely new approach, totally efficient and environment friendly using the power of nature.

15.00 - 16.30 THURSDAY 14<sup>TH</sup> NOVEMBER

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## IT'S BUBBLE TIME!



Facilitator: Bence Szabó

Partner: No.12 Fine Wines & Provisions

There are many kinds of different sparkling wines available on the market. They all have their unique characteristics and styles. Why do we like to serve Prosecco as an aperitif? What Champagne Method actually means? How is Cava produced? Try them side by side and learn more about these fascinating bubbly wines!



15.00 - 16.30 THURSDAY 14<sup>TH</sup> NOVEMBER

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## CONNECTIVITY ONBOARD

Facilitator: Les Shortall

Partner: Inmarsat



Come and join us in what promises to be a highly interactive session to find out how other Captains and ETOs view the world of satellite connectivity in 2019. The latest Inmarsat Superyacht Connectivity Report has revealed some trends that are set to transform the way you live and work on-board:

- the significant upsurge in large scale VSAT usage and spend by 2024
- how the demand for satcom for IoT and TV over IP streaming for leisure are driving significant growth and innovation in the sector
- why many Captains and ETOs are becoming increasingly concerned by the current lack of cyber resilience within the Superyacht industry

### Interactive session with the Inmarsat team

You will have the chance to compare your experiences and views of satellite connectivity with some of the key trends that emerged from the 2019 Inmarsat Survey. Through debate and discussion, you will gain some unique insight into how to effectively manage on-board connectivity in the years ahead.



12.15 - 13.00, 14<sup>TH</sup> - 15<sup>TH</sup> NOVEMBER

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## GALIBÓS CREW LUNCHES

Everyone knows how well the Galibos team treats its eaters and how great Cati's food tastes. We invite all crew to join us for a good filling 3-course lunch on Thursday and Friday. The free lunches are limited, but the lunch can be purchased for 5€ only. Drinks are not included

14<sup>TH</sup> NOVEMBER

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### THURSDAY

Indian Meatball Curry  
or  
Miso Soup with Chickpeas,  
Spinach and Potatoes

For dessert: Ice Cream

15<sup>TH</sup> NOVEMBER

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### FRIDAY

Mixed Paella  
or  
Vegetable Paella

For dessert: Cheese Flan



# ACREW

09.00 - 10.30 FRIDAY 15<sup>TH</sup> NOVEMBER

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## ANTIFOULING TECHNOLOGY



Facilitator: Gary Ward

Partner: JOTUN

A Hull of a subject – With Jotun leading the market in marine anti-fouling technology, the workshop will enable the attendees to further understand how the technology of anti-fouling is continuing to improve and meet the demands of the unique superyacht market, enabling them to benefit from an increase in operational efficiency.



Liquid Yacht Wear is the uniform sponsor of the ACREW team. Lu is helping us to look great at each event, so we want to say a big thank you to Lu from Liquid Yacht Wear! Meet Lu inside Galibos during the event to view and even try some of her amazing uniform options.

09.00 - 10.30 FRIDAY 15<sup>TH</sup> NOVEMBER

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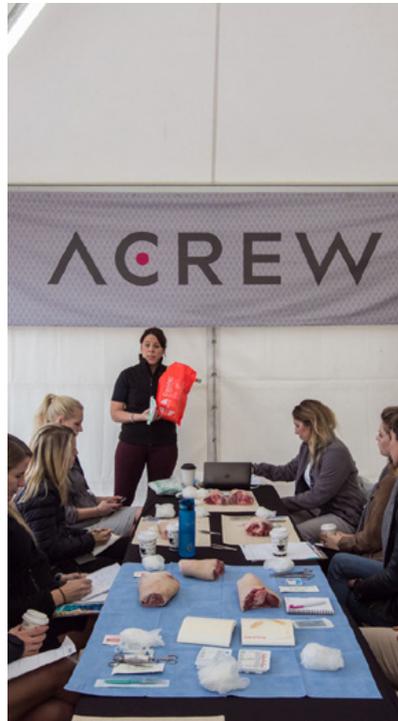
## FRACTURE MANAGEMENT – BEST PRACTICE MEDICATION ADMINISTRATION AND SPLINTING TO REDUCE PAIN



Facilitators: Sara Butler, Roland Archdall

Partner: MedAire & RDT

Are you aware that proper splinting techniques can significantly reduce an injured person's pain level? There are also a number of other benefits to applying a splint or traction device, if used appropriately, including reduction in the risk of internal bleeding & safer transfer procedures. In this session we will review the latest equipment for fracture management with practical demonstrations, and discuss the types of medication used for severe pain relief, to increase your confidence and ability when treating a casualty onboard. The session will include a practical session on monitoring with a Tempus IC2 telemedicine device.



10.45 - 12.15 FRIDAY 15<sup>TH</sup> NOVEMBER

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## HOW WELL DOES YOUR NETWORK, WIFI, ENTERTAINMENT, AUTOMATION AND ELECTRONIC SYSTEMS WORK ONBOARD?



**Facilitator: Mauro Cominale**

**Partner: C.N.Sat**

Join us for information to help streamline your systems onboard, including new insights for onboard electronic technology. This educational workshop will guide you and your crew through an in-depth explanation over communication, home automation, IT/TLC, and technical assistance. At the end of the workshop, we will use your personal input to create a wish-list for future onboard integrated systems.

What will you learn in this workshop?

1. Learn how work the electronic systems onboard
2. Ways to optimize the electronics systems onboard
3. Infotainment solutions for guests and owners

10.45 - 12.15 FRIDAY 15<sup>TH</sup> NOVEMBER

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## A KNOWLEDGE OF TOWELS



**Partner: Brins**

Knowing everything there is to know about the towels you use every day is a wonderful thing. Understanding how the blend of materials and weave is specifically suited to the role the towel will play is both empowering and fascinating. The power of this experience is that Brin are craftsmen; both manufacturing and distributing their towels. Being in front of passionate experts that live and breathe high end linen will be incredible. Attendees will be able to experience the texture, touch and feel of a huge range of towels; each brought to illustrate the important decisions that have to be made when ordering. Any question from washing, preserving life, matching colours and the ordering process will be answered and much importance will be placed upon the sharing of best practice between stewardesses. Learn and share the story of a hand crafted towel, it is deeper than you might think!

13.45 - 14.45 FRIDAY 15<sup>TH</sup> NOVEMBER

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## ONBOARD WELL-BEING



Facilitators: Abigail Nolson & Dominic Thackeray

Partner: Active Atlas

Relax the body, renew the mind, and revive the soul. Explore the well-being and self-awareness of oneself in this beneficial workshop. Active Atlas will hold a powerful open discussion concerning the importance of an individual's mental and physical prosperity.



13.30 - 15.00 FRIDAY 15<sup>TH</sup> NOVEMBER

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## PRIVACY AND CYBER SECURITY ON YACHTS



Partner: Pelion Consulting

We will cover the importance of privacy, and why it matters in relation to cybersecurity on board, protecting owners, guests, crew and vessel systems from unwanted intrusion. Following this, we will discuss different types of real-world cybersecurity incidents and how they could have been mitigated or avoided by working with international standard bodies such as CIRM, IMO and other partners.

15.00 - 16.30 FRIDAY 15<sup>TH</sup> NOVEMBER

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## WINE ETIQUETTE

Facilitator: Bence Szabó

Partner: No. 12 Fine Wines & Provisions



There are many aspects we need to consider when it comes to wine service. This workshop will cover a few do's and don'ts like, finding the right serving temperature, how to decant and choosing the right glassware. Storing bottles could be a bit of a hassle on board. Tag along to learn some handy tips to ensure that the wines on board always in the best possible condition.



DISTRIBUTION • PRESS • DELIVERIES

Superyacht Distribution is a team of dedicated and highly experienced people in logistics and freight. Superyacht Distribution is ACREW's Official Logistics Partner for all our events. Their competitive rates and easy communication make shipping so much easier and stress-free.

Get in touch with [lee@superyacht-distribution.com](mailto:lee@superyacht-distribution.com)

17.00 - 19.00 FRIDAY 15<sup>TH</sup> NOVEMBER

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## HAPPY CREW HOUR

Partner: Global Marine Travel



To close off the event GMT invites you and your friends for free drinks and live music. There will also be a chance to win a fabulous prize on their Wheel of Fortune. So if you are feeling thirsty, and lucky, pop in for a drink to celebrate the end of the Med season with all the yachties in town and give it a spin! However, this year there is a twist on the game and you must answer a travel-oriented trivia question correct in order to spin for a prize. Good luck!



ALL DAY THURSDAY 15<sup>TH</sup> NOVEMBER

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## THE POWER PUTT CHALLENGE

Partner: United Advisory Marine



Putt your skills to the test!

The UAM team are bringing the longest putt challenge to Astilleros. Do you have the skills to beat your fellow crew? Or perhaps one of the UAM team?

If you think you have what it takes, come participate throughout the event for a chance to be crowned the Astilleros putting champion and take home a prize!

# ACREW

## FREE CREW MEMBERSHIP

*The intelligent choice for the Superyacht Professional*

At ACREW we aim to deliver high-standard worldwide events which introduce professional development opportunities to superyacht captains and crew. Captains and crew are invited to attend free workshops, discussion groups, networking and social activities at our events in Yacht Shows, Shipyards and Marinas to further develop and progress their career in the superyacht industry.



### **1. ACCESS TO ACREW EVENTS**

Join us during our worldwide events in Shipyards, Marinas and during Yacht Shows. Develop yourself whilst engaging with other crew and our partners during workshops, one-to-one sessions, lunches and crew drinks.

Which event are you going to join next? Keep an eye on: [www.acrew.com/events](http://www.acrew.com/events)

### **2. PERSONALISED FINANCIAL PLAN**

Having a plan for your finances is the most important initial step in maximising the financial gains of working in superyachting. Learn how to look after your money and meet all your financial objectives with a complimentary documented plan from a qualified financial planner.

Meet one of the UAM Financial advisers at our ACREW & IMM Crew lounge or schedule an individual meeting via: [oliver.maher@unitedadvisersgroup.com](mailto:oliver.maher@unitedadvisersgroup.com)

## CREW MATCH FOR CREW

Crew Match is a benefit of ACREW's free Crew Membership. As an ACREW member you now have the option to receive notifications of job vacancies that match your skills for free. Simply create a personal profile in our membership area based on your skills and we will pair you with a position suited to you. When you receive a match you will be invited to submit a video resume and answer between 8 and 10 questions linked to the role, which you then submit to the prospective employer. It is a private platform, therefore your profile will never be shared by anyone other than yourself and you will only be alerted of upcoming positions that fit your criteria.

### **Your next career move with Crew Match.**

Create your personal profile on [www.acrew.com/my-acrew/crew-match](http://www.acrew.com/my-acrew/crew-match)



## CREW MATCH FOR YACHTS

Crew Match is ACREW's latest initiative which allows yachts to post a vacancy to the ACREW Membership Database of over 14,000 Captains and crew members. Vacancies will be forwarded to crew members who are actively seeking work or simply interested in knowing what opportunities exist if their skills match your requirements. Crew members can then apply by sharing a personal video resume. It is a revolutionary platform to connect crew and yachts in an efficient, cost effective and secure manner.

**Crew Match is the cost effective, efficient way for yachts to hire crew.**

If you would like to post your vacancy on the Crew Match platform  
please contact [wika@acrew.com](mailto:wika@acrew.com)

## BUSINESS DIRECTORY

Thank you to all the companies supporting ACREW and Crew Excellence Onboard

**CONTACT:** Norina Edelman - [nedelman@imm-yachting.com](mailto:nedelman@imm-yachting.com)

[www.imm-yachting.com](http://www.imm-yachting.com)



Inmarsat plc is the market leader in the provision of mobile satellite services, with the largest portfolio of global satellite communications solutions and value-added services on the market. The company owns a fleet of 13 satellites using a range of equipment, including global handheld satellite phones and broadband internet devices, as well as specialist terminals and antennas fitted to ships, aircraft and road vehicles. Inmarsat provides the most reliable and widely available communication systems for the maritime industry.

**Contact:** Jennifer Eltringham - [Jennifer.Eltringham@inmarsat.com](mailto:Jennifer.Eltringham@inmarsat.com)

[www.inmarsat.com](http://www.inmarsat.com)



Inmarsat plc is the market leader in the provision of mobile satellite services, with the largest portfolio of global satellite communications solutions and value-added services on the market. The company owns a fleet of 13 satellites using a range of equipment, including global handheld satellite phones and broadband internet devices, as well as specialist terminals and antennas fitted to ships, aircraft and road vehicles. Inmarsat provides the most reliable and widely available communication systems for the maritime industry.

**Contact:** Nikoo Ordodary - [conciierge@ahoyclub.com](mailto:conciierge@ahoyclub.com)

[www.ahoyclub.com](http://www.ahoyclub.com)



Ahoy Club is the number one, digital charter platform in the world. We guarantee the lowest rates in the market, with no compromise to service and quality. Charter any yacht, anywhere, for the best possible price! Explore over 3,000 professionally crewed charter yachts through the Ahoy Club App or website. Everything is in one place for ease of selection and price comparison. Search and secure the yacht you want online, at the click of a button. Or call our 24/7 Concierge Team to do it all for you.

**Contact:** Gary Ward - [gary.ward@jotun.com](mailto:gary.ward@jotun.com)

[www.jotun.com](http://www.jotun.com)



Jotun is one of the world's leading paint manufacturers, recognized as the leading supplier of antifoulings. The Jotun group has 63 companies, 37 production facilities on all continents, represented in more than 100 countries with over 9800 employees.

**Contact:** Mauro Cominale - [m.cominale@cnsat.com](mailto:m.cominale@cnsat.com)

[www.cnsat.com](http://www.cnsat.com)



A company founded in 2001, C.N.Sat operates in the field of electronics, telecommunication, entertainment, and information technology for the maritime market, providing solutions and technical assistance to boats of every size, from the little leisure yacht to the huge cruise ship. The main office is located in the port of Genova. From the end of 2018, it has an office in Palma de Mallorca.



**Contact:** Sara Butler - [sara.butler@medaire.com](mailto:sara.butler@medaire.com)  
[www.medaire.com](http://www.medaire.com)

When unexpected health and safety incidents occur, you need to be best prepared to care for your crew and passengers whatever may happen. MedAire's fully integrated safety solution combines our 24/7 expert medical and security assistance, medical kits & lifesaving equipment and crew medical training to put the right medical and travel safety resources in your hands.



**Contact:** Andrew Azzopardi - [andrew@no12wines.com](mailto:andrew@no12wines.com)  
[www.no12wines.com](http://www.no12wines.com)

No 12 pride themselves on being one of the premiere yacht provisioning companies in the Mediterranean. Their carefully crafted selection of products caters to the unique needs of the yachting industry as well as its sophisticated tastes. Speed and reliability of service are their specialties.



**Contact:** Ricard Garcia - [ricard@nautiel.com](mailto:ricard@nautiel.com)  
[www.nautiel.es](http://www.nautiel.es)

Established in 1991, Nautiel Service focuses on Yacht conservation and marine services and provide Yachting companies and Super Yachts with a wide range of services. From 2018 Nautiel Service is founding member of THETEXTILEGROUP, a new organization where several specialized companies work together to propose project management on textile treatments, certified flame retardant treatments, upholstery refurbishing, interior design, sun protection, textile architecture, and more. Our goal is to ensure our customers best quality and optimal price in all our.



**Contact:** Richard Hodder - [rh@pelion-consulting.com](mailto:rh@pelion-consulting.com)  
[www.pelion-consulting.com](http://www.pelion-consulting.com)

The yachting and maritime industries are facing increasing dynamic cyber security threats at sea, often targeting people first, then systems. Pelion Consulting provides the best guidance and protection needed to optimally protect individuals and assets safety and privacy according to latest international maritime standards.



**Contact:** Eric van Dijk - [eric.van.dijk@heinenhopman.com](mailto:eric.van.dijk@heinenhopman.com)  
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Heinen & Hopman – leading specialist and global service supplier of climate technology for superyachts. As a pioneer in the design, production, engineering and installation of HVAC systems, we provide tailor-made solutions for chillers, air-conditioning, mechanical ventilation, heating and provision cooling. ENERGY SAVING, EMISSION REDUCTIONS, COMFORT and SAFETY are the key factors behind a raft of innovations introduced by Heinen & Hopman.



**Contact:** Carlos Morales - [info@astillerosdemallorca.com](mailto:info@astillerosdemallorca.com)  
[www.astillerosdemallorca.com](http://www.astillerosdemallorca.com)

Astilleros de Mallorca is a refit and repair shipyard for luxury sailing and motor yachts. It was first established in 1942 and pioneered the construction of a great variety of vessels. In the early 90's, the island started to become the focal point for those Superyachts that run both Caribbean and Mediterranean seasons and Astilleros de Mallorca adapted to the requirements of the up and coming market. Today it is considered as Mallorca's Premier Shipyard and this recognition has been backed up by important awards such as the Boat International's "Best Superyacht Refit".



**Contact:** Catherine Guyot - [cathy@mynteriormallorca.com](mailto:cathy@mynteriormallorca.com)  
[www.mynteriormallorca.com](http://www.mynteriormallorca.com)

Mynterior Mallorca S.L. is a Palma de Mallorca based company that specialises in supplying high-quality exterior and interior covers and upholstery to both the yachting industry and private houses. They can provide any and every cover or upholstery you may need, with advice and solutions to achieve the perfect result. They specialise in providing sun loungers, sofas, biminis, awnings, carpets, headliners, curtains, towelling, enclosures, mattresses, leather works and more.



**Crew Match**

**Contact:** Paul Evans - [paul@acrew.com](mailto:paul@acrew.com)  
[www.acrew.com/my-acrew](http://www.acrew.com/my-acrew)

Revolutionizing the way crew are hired by introducing video resumes into the Superyacht industry.



**PORTO MONTENEGRO**  
*A life less ordinary*

**Contact:** Jovana Zivkovic - [jzivkovic@portomontenegro.com](mailto:jzivkovic@portomontenegro.com)  
[www.portomontenegro.com](http://www.portomontenegro.com)

Previously a historic naval base, Porto Montenegro's reincarnation as the Mediterranean's leading luxury yacht homeport and marina village has made it the fastest selling development in the region. With 450 berths, the marina is complemented by 7 luxury, private residences, the five-star Regent Hotel & Residences, and numerous sports and leisure facilities.



**Contact:** Christiana Cairns - [admin@ayss.org](mailto:admin@ayss.org)  
[www.ayss.org](http://www.ayss.org)

AYSS is the only worldwide network of the world's very best superyacht agents and support service providers approved by Superyacht Captains. Their extensive experience and expert local knowledge ensures you will receive high quality shore support, port facilities and concierge services for your vessel, crew and owner.



**Contact:** Petra Powers - [membership@pya.org](mailto:membership@pya.org)  
[www.pya.org](http://www.pya.org)

The PYA is a non-profit association which was founded in 1991, and exists primarily to represent the interests of professional yacht crew around the world. Now with members from over 90 countries worldwide, the PYA is THE body for professional yacht crew.

**Contact:** Simon Relph - [simon@theislander.net](mailto:simon@theislander.net)  
[www.theislander.net](http://www.theislander.net)



As the only English language yachting magazine published monthly in the Mediterranean region, The Islander has a growing readership and a wide distribution network. Based in Palma it is well placed to source great content for its readership of crew and industry professionals in the Western Mediterranean including Antibes, Barcelona and Ibiza. With contributions from leading experts in diverse fields from marine ecology to crew welfare, every edition has something for everyone involved with the Superyacht industry.

**Contact:** Emile van der Starre - [est@hmlifts.com](mailto:est@hmlifts.com)  
[www.hollandmarinelifts.com](http://www.hollandmarinelifts.com)



As designer and producer of custom lift solutions for the super yacht industry, Holland Marine Lifts (HML) is known for unique, creative lift solutions with an unparalleled, high level of quality. In order to make sure our lifts continue to operate smoothly and safely, we advise regular service and maintenance. HML provides this service worldwide for our own HML lifts but we also have the expertise and experience to provide our special care to lifts of other brands.

**Contact:** Shawn O'Brien - [shawn.obrien@flygmt.com](mailto:shawn.obrien@flygmt.com)  
[www.flygmt.com](http://www.flygmt.com)



Global Marine Travel is a travel agency dedicated to the maritime industry open 24/7/365. With marine contracts designed to provide competitive one-way flexible airfares and with full access to a wide variety of published airfares, GMT will present you the best routes at the best price. Being a full service travel agency, booking hotels, car rentals and other transfer services on request is possible on the same flight itinerary.

**Contact:** Oliver Maher - [oliver.maher@unitedadvisersgroup.com](mailto:oliver.maher@unitedadvisersgroup.com)  
[www.unitedadvisersgroup.com](http://www.unitedadvisersgroup.com)



Whether you're a captain, engineer, or crew, UAM will help you understand the best financial benefits and planning strategies available. We always spend time getting to know you and your financial goals. As experienced financial advisers in the yachting industry our tailored wealth management services are always suited to you and your needs.

**Contact:** Lu Kenhard - [lu@liquidyachtwear.com](mailto:lu@liquidyachtwear.com)  
[www.liquidyachtwear.com](http://www.liquidyachtwear.com)



Liquid Yacht Wear specializes in updated, fashion-forward and functional yacht crew uniform. Having catered to the yachting industry for over 20 years, Liquid has created its own brand of uniform to meet the needs of today's crew. Our mission is to help create unique and practical uniforms that are distinctive to each yacht's character; incorporating both Liquid's own uniform and other major brands.



Brins personalised service is dedicated to satisfying the unique sensorial and sartorial needs of the worlds most influential customers. The bespoke service offers exclusivity and discretion, delivering artisanal excellence, tailored to exact requirements. Brins provides finest home linens exclusively manufactured in our atelier, designer homeware and architectural products to any luxury superyacht, residence or private aircraft. We are with you wherever you need us, serving all around the world from our headquarters in Barcelona.

**Contact:** Abigail Nolson - [info@active-atlas.com](mailto:info@active-atlas.com)  
[www.dafitnessmallorca.com](http://www.dafitnessmallorca.com)



DA Fitness is the merging of two passionate personal trainers here in Mallorca. These two trainers are Dominic Thackeray and Abigail Nolson, once AG Fitness and DT Fitness. Dominic and Abigail decided to join forces as they share the same mission in fitness and wellbeing.

# ACREW

**Contact:** Paul Evans - [paul@majestic-superyachtexperiences.com](mailto:paul@majestic-superyachtexperiences.com)

[www.acreww.com/partners/majestic-superyacht-artist-booking](http://www.acreww.com/partners/majestic-superyacht-artist-booking)



Enjoy the royal treatment. Majestic offers the first turnkey solution for superyacht artist booking and is founded to assist Captains, Crew, Brokers and Agents in booking any artist for their guests. The turnkey solution offers advice on artists, booking of artists, price negotiation, travel, equipment etc.

Majestic Superyacht Experiences is the solution you need to meet the growing demand for truly unique experiences.

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**Contact:** Jaime Iredale - [jaime@royalwellnessgroup.com](mailto:jaime@royalwellnessgroup.com)

[www.royalwellnessgroup.com](http://www.royalwellnessgroup.com)



ROYAL WELLNESS  
VESSELS & ESTATES

Royal Wellness is the worlds most exclusive holistic health & wellness agency, with a commitment to providing notable individuals with premium, integrated wellness experiences, either aboard their private vessel or in their estate. Boasting purpose-driven holidays via bespoke wellness retreat programmes that are luxurious, all-inclusive and feature signature holistic therapies, energy and bodywork, shamanic purifications and wellness consultations. All designed to effectively silence your mind, heal your body and enrich your soul. Leaving you feeling like Royalty.

THE ACREW TEAM

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Assistant



Jelle Plevier  
Graphic Designer



Sjoerd Spijstra  
Graphic Designer

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