



# ACREW

## INTERNSHIP PROGRAMME

### WHO ARE WE?

ACREW is a superyacht crew marketing company with offices in The Netherlands and Spain. At ACREW we aim to deliver high-standard worldwide events which introduce professional development opportunities to superyacht captains and crew. Captains and crew are invited to attend free workshops, discussion groups, networking and social activities at our events in Yacht Shows, Shipyards and Marinas in Europe and the Caribbean.

### BUSINESS DEVELOPMENT ASSISTANT

**Start date:** February 2024

**Location:** Leeuwarden, the Netherlands

#### THE JOB

You will be given the responsibility to manage a number of ACREW clients, ensuring they are well informed and have a positive working experience with the company. You will present, promote and sell products/services from ACREW to existing and prospective clients. Analyze new sales potential in different geographical and sector areas. Supply management with reports on client needs, problems, interests, competitive activities, and potential for new products and services.

#### YOU

- Have excellent written and verbal communication skills
- Are highly motivated and target driven
- Have strong telephone skills
- Ability to make cold calls to potential clients
- Have attention to detail
- Can prioritize and have time management and organizational skills
- Are able to create and deliver presentations tailored to the audience needs

INTERESTED? CONTACT [ARNOLD@ACREW.COM](mailto:ARNOLD@ACREW.COM)